



**EQUITY - SPAIN**Sector: Food Products

Closing price: EUR 1,00 (19 Nov 2024) Report date: 20 Nov 2024 (14:30h) Important news
Independent Equity Research

Important news

Luis Esteban Arribas, CESGA – luis.esteban@institutodeanalistas.com +34 915 631 972

### **Business description**

**EcoLumber, S.A.** (ECO) is a small national group based in Spain (Barcelona), specialised initially in the forestry business. The company has changed strategic direction, positioning itself in the food industry, as a vertically integrated Group, in the production, processing and sale of nuts. It is controlled by the Board of Directors (62% of capital)

#### **Market Data**

Market Cap (Mn EUR and USD)	32,4	34,3	
EV (Mn EUR and USD) (2)	51,3	54,3	
Shares Outstanding (Mn)	32,4		
-12m (Max/Med/Mín EUR)	1,00 / 1,00 / 1,00		
Daily Avg volume (-12m Mn EUR)	n.a.		
Rotation <sup>(3)</sup>	n.a.		
Factset / Bloomberg	ECO-ES /	ECO SM	
Close fiscal year	31-Dec		

### Shareholders Structure (%)(5)

G3T SL	17,8
Onchena	12,8
Brinca 2004 SL	10,6
Acalios	7,3
Free Float	32,9

## Relative performance (Base 100)



# Stock performance (%)

	-1m	-3m	-12m	-5Y
Absolute	0,0	0,0	0,0	-5,9
vs Ibex 35	2,9	-4,2	-15,8	-24,8
vs Ibex Small Cap Index	6,7	7,4	-1,8	-22,4
vs Eurostoxx 50	4,9	2,5	-8,6	-26,8
vs Sector benchmark(4)	10,5	7,1	10,1	12,1

- (1) The opinion regarding the results is on reported EBITDA with respect to our estimate for the year (12m). The impact reflects whether, due to the results, we envisage a significant revision (>5% 10%, depending on the sector) of our EBITDA estimate (for any of the estimated years).
- (2) Please refer to Appendix 2.
- (3) Rotation is the % of the capitalisation traded 12m.
- (4) vs Stoxx Europe 600 Food & Beverage.
- (5) Others: Otros miembros del Consejo 5,4%, Relocation & Exec. Serv. SL 5,0%, Jovellanos Cartera 5,3%, Transtronic Spain Corp 3,0%

(\*) Unless otherwise indicated, all the information contained in this report is based on: The Company, Factset and Lighthouse.

# Bankruptcy Filing (and very likely liquidation)

THE DELICATE SITUATION OF ECO LED TO THE PRESENTATION OF A DEBT RESTRUCTURING PLAN AS EARLY AS JUNE 2023. fter the poor results dragged since 2020 (accumulated losses: EUR 12.5Mn), on June 16, 2023, the communication for the pre-bankruptcy of creditors (article 583 of the Consolidated Text of the Bankruptcy Law) was presented jointly for Ecolumber (Parent company) with the companies Frutos Secos de la Vega and Uriarte Iturrarte (subsidiaries) with the aim of formalizing a restructuring plan that would allow them to meet their due obligations. Additionally, Cododal Agrícola requested voluntary bankruptcy.

The restructuring plans of the three companies assumed a "forced imposition" of average haircuts of c.60% of the liability and waiting for the collection of their credits to most creditors (banks, non-essential suppliers and partners).

WHICH MARKED THE 2023 RESULTS. Due to the declaration of bankruptcy of Cododal Agrícola which was accompanied by a binding offer for the acquisition of its production unit. Which, added to the deterioration of the goodwill of Utega and the deterioration of the parent company's participation in the subsidiaries and the deterioration of biological assets, implied an extraordinary expense (one-off) of EUR -12.5Mn in 2023 sinking the Net Worth and forcing a capital reduction.

IN APRIL 2024, THE VARIOUS APPEALS TO THE RESTRUCTURING PLAN WERE RECEIVED IN THE PROVINCIAL COURT OF BARCELONA. Presented by the different creditors (essentially banks). And on September 19, 2024, it was pending a sentence. Which was decisive insofar as it conditioned the viability of ECO (Negative Net Worth and ND of c.EUR 18Mn; see Lighthouse note of October 1, 2024).

ON OCTOBER 29, 2024, THE BARCELONA PROVINCIAL COURT ISSUED A RULING AND UPHELD THE APPEALS AGAINST THE PLAN. Which thwarts the restructuring plans of Ecolumber, Uriarte Iturrate and Frutos Secos de la Vega. Without the possibility of appeal. And causes ECO to be unable to meet its obligations.

ECO ENTERS VOLUNTARY BANKRUPTCY ON NOVEMBER 18, 2024. The restructuring plan was the sine qua non condition for the continuity of ECO's business. Its denial has precipitated the Bankruptcy Filing which will almost certainly lead to the liquidation of the company. ECO enters voluntary bankruptcy (of continuity) in its three companies (Ecolumber with the companies Frutos Secos de la Vega and Uriarte Iturrarte) in accordance with article 6 of the Consolidated Text of the Bankruptcy Law. In order to seek the continuity of the activity in its production units.

AND NOW WHAT? Following the bankruptcy filing, the company has been suspended from trading today, although the stock had not traded on the stock exchange for over a year. The Bankruptcy Petition is pending acceptance by the corresponding Commercial Court which, if accepted, will propose a Bankruptcy Administrator (expected to occur before the end of the year). ECO hopes to be able to maintain operations in its production units. However, objectively and given the negative net worth and high debt level, and once the restructuring plan has been rejected, our base case scenario is the liquidation of the company.





# Appendix 1. EV breakdown at the date of this report

	EUR Mn	Source
Market Cap	32,4	
+ Minority Interests	-	6m Results 2024
+ Provisions & Other L/T Liabilities	0,9	6m Results 2024
+ Net financial debt	18,0	6m Results 2024
- Financial Investments	-	6m Results 2024
+/- Others		6m Results 2024
Enterprise Value (EV)	51,3	



# LIGHTHOUSE

Calle Núñez de Balboa, 108 1ª Planta 28006 Madrid

T: +34 91 563 19 72

institutodeanalistas.com/lighthouse

# Alfredo Echevarría Otegui

Head of research alfredo.echevarria@institutodeanalistas.com

Luis Esteban Arribas, CESGA Equity research

luis.esteban@institutodeanalistas.com

José Miguel Cabrera van Grieken

Equity research

Jose.cabrera@institutodeanalistas.com

# Jesús López Gómez, CESGA

ESG Analyst & Data analytics jesus.lopez@institutodeanalistas.com

All Lighthouse research documents are available simultaneously on the Lighthouse website (institutodeanalistas.com/lighthouse) and via third-party aggregators such as Bloomberg, Factset, Capital IQ and Refinitiv.



# IMPORTANT LEGAL INFORMATION REGARDING THIS REPORT

### **LIGHTHOUSE**

Lighthouse is a project of IEAF Servicios de Análisis S.L.U. Lighthouse is a research project funded by Bolsas y Mercados Españoles S.A. Lighthouse aims to improve the research coverage of the "orphan stocks" of the Spanish market: those which lack real and continuous research coverage. Lighthouse reports will not include valuation and target price. Lighthouse does not seek to provide investment advice to any natural or legal person. For this reason, Lighthouse will not provide a valuation, target price or investment recommendation for any of the securities analysed.

IEAF Servicios de Análisis S.L.U. is a Spanish company whose corporate purpose is:

- 1°) To provide information and financial analysis regarding securities issued by any class of legal person traded or not on official secondary markets, and especially (but not exclusively) those securities which are not the object of the recurrent provision of information and analysis by financial analysts who participate in the markets.
- 2°) To publicise and update the aforementioned financial reports and analysis, in addition to the monitoring and following of the securities on which the information and analysis is provided.
- 3°) To prepare studies and projects aimed at proposing and implementing measures to improve the information and financial analysis of securities traded on official secondary markets. IEAF Servicios de Análisis S.L.U. is a company whose sole shareholder is the Instituto Español de Analistas Financieros, a professional, not for profit association.

#### DISCLAIMER

The Instituto Español de Analistas Financieros hereby certifies that the analyst of IEAF Servicios de Análisis S.L.U. whose name figures as the author of this report, expresses views that reflect their personal and independent opinion of the company analysed without these implying, either directly or indirectly, a personalised recommendation of the company analysed for purposes of providing investment advice. This report is based on the preparation of detailed financial projections from information available to the public and following traditional fundamental research methodology (i.e. it is not a technical or quantitative analysis report). For the analysis methodology used in the preparation of this report, please contact the analyst directly; contact details are included on the front page of this report.

The report includes basic information regarding the main parameters to be used by an investor when making their own valuation (whether by discounted cash flows or multiples). These parameters are the personal opinion or estimate of the analyst. The person receiving this report should use their own judgement when using these parameters and should consider them as another element in their decision-making process in respect of investment. These parameters do not represent a personalised investment recommendation.

### Rules governing confidentiality and conflicts of interest

None of the following rules governing confidentiality and conflicts of interest (12) is applicable to this report:

- 1. This report is non-independent research as it has been commissioned by the company analysed (issuer).
- 2. In the last 12 months, the Instituto Español de Analistas Financieros or its subsidiary, IEAF Servicios de Análisis S.L.U., has had Investment Banking mandates or has managed or comanaged a public offering of the securities of the issuer, or has received compensation from said issuer for Investment Banking services, that exclude brokerage services for prepaid fees
- 3. In the next 6 months, the Instituto Español de Analistas Financieros or its subsidiary, IEAF Servicios de Análisis S.L.U., expects to receive or intends to obtain compensation for Investment Banking services provided to this company that exclude brokerage services for prepaid fees.
- 4. The Investment Analyst or a member of the Research Department or a member of their household has a long position in the shares or derivatives of the corresponding issuer.
- 5. The Investment Analyst or a member of the Research Department or a member of their household has a short position in the shares or derivatives of the corresponding issuer.
- 6. At the date of publication, the Instituto Español de Analistas Financieros or its subsidiary, IEAF Servicios de Análisis S.L.U. held a long position of over 0.5% of the issuer's capital.
- 7. At the date of publication, the Instituto Español de Analistas Financieros or its subsidiary, IEAF Servicios de Análisis S.L.U. held a short position of over 0.5% of the issuer's capital.
- 8. At the end of the month immediately prior to the publication of this report, or of the previous month if the report is published in the ten days following the end of the month, the company analysed (the issuer) or any of its subsidiaries held 5% or more of any class of equity security of the Instituto Español de Analistas Financieros or its subsidiary, IEAF Servicios de Análisis S.L.U.
- 9. A senior director or officer of the Instituto Español de Analistas Financieros or its subsidiary, IEAF Servicios de Análisis S.L.U., or a member of their department is a director, officer, advisor or member of the Board of Directors of the issuer and/or one of its subsidiaries.
- 10. The Instituto Español de Analistas Financieros or its subsidiary, IEAF Servicios de Análisis S.L.U., acts as broker for the Issuer for the corresponding prepaid fees.
- 11. The contents of this report related to the financial analysis, financial projections, valuation, investment summary and opinion of the analyst have been reviewed by the issuer prior to its publication.
- 12. The issuer has made changes to the contents of this report prior to its distribution.

The Investment Analysts who have prepared this Investment Analysis are employees of IEAF Servicios de Análisis S.L.U. These analysts have received (or will receive) compensation according to the general earnings of IEAF Servicios de Análisis S.L.U. To obtain a copy of the Code of Conduct of IEAF Servicios de Análisis S.L.U. (in respect of the Management of Conflicts of Interest in the research department), please use the e-mail address secretaria@institutodeanalistas.com or consult the contents of this Code at <a href="https://institutodeanalistas.com">https://institutodeanalistas.com</a> or consult the contents of this Code at

IEAF Servicios de Análisis S.L.U. is compensated by Bolsas y Mercados Españoles, S.A. for the preparation of this report. This report should be considered as just another element in the taking of investment decisions.

## A report issued by IEAF servicios de análisis S.L.U.

All rights reserved. The unauthorised use or distribution of this report is prohibited. This document has been prepared and distributed, according to the provisions of the MiFID II by IEAF Servicios de Análisis S.L.U. Its corporate activity is regulated by the CNMV (the Spanish Securities Exchange Commission). The information and opinions expressed in this document do not represent nor are they intended to represent an offer or a solicitation to buy or sell the securities (in other words, the securities mentioned in this report and related warrants, options, rights or interests). The information and opinions contained in this document are based upon information available to the public and have been obtained from sources believed to be reliable by IEAF Servicios de Análisis S.L.U., but no guarantee is given regarding their accuracy or completeness. All comments and estimates reflect solely the opinion of IEAF Servicios de Análisis S.L.U. and do not offer any implicit or explicit guarantee. All the opinions expressed are subject to change without prior warning. This document does not take into account the specific investment objectives, financial position, risk profile or other specific aspects of the person who receives this document, and accordingly they should exercise their own judgement in this respect. Neither the Instituto Español de Análistas Financieros nor its subsidiary, IEAF Servicios de Análisis S.L.U., assumes any responsibility for direct or indirect losses arising from the use of the published research, except in the event of negligent conduct by IEAF Servicios de Análisis S.L.U. The information contained in this report is approved for distribution to professional clients, eligible counterparties and professional advisers, but not for distribution to private individuals or retail clients. Its reproduction, distribution or



publication for any purpose without the written authorisation of IEAF Servicios de Análisis S.L.U. is prohibited. The Instituto Español de Analistas Financieros and/or its subsidiary IEAF Servicios de Análisis S.L.U., their employees and directors, may hold a position (long or short) in an investment knowing that this issuer will be the object of analysis and that this analysis will be distributed to institutional investors. Any further information regarding the contents of this report will be provided upon request. IEAF Servicios de Análisis S.L.U. intends to publish (at least) one quarterly report or note updating the information on the company analysed.

United States. IEAF Servicios de Análisis S.L.U. is not registered in the United States and, consequently, is not subject to the regulations of that country governing the preparation of research and the independence of analysts. This report is distributed solely to major US institutional investors, in reliance on the exemption from registration provided by Rule 15a-6 of the US Securities Exchange Act of 1934, as amended (the "Exchange Act"), and interpretations of this made by the US Securities Exchange Commission.

Major US Institutional Investors. This report will be distributed to "major US institutional investors", as defined by Rule 15a-6 of the US Securities Exchange Commission and of the US Securities Exchange Act of 1934.

### **Notes and Reports History**

		Price	Target price	Period of		
Date of report	Recommendation	(EUR)	(EUR)	validity	Reason for report	Analyst
20-Nov-2024	n.a.	1.00	n.a.	n.a.	Important news	Luis Esteban Arribas, CESGA
01-Oct-2024	n.a.	1.00	n.a.	n.a.	6m Results 2024	Luis Esteban Arribas, CESGA
27-May-2024	n.a.	1.00	n.a.	n.a.	Small & Micro Caps (Spain)	Alfredo Echevarría Otegui
03-Apr-2024	n.a.	1.00	n.a.	n.a.	12m Results 2023 - Estimates downgrade	Luis Esteban Arribas, CESGA
09-Oct-2023	n.a.	1.00	n.a.	n.a.	6m Results 2023	Luis Esteban Arribas, CESGA
20-Jun-2023	n.a.	1.00	n.a.	n.a.	Important news	Luis Esteban Arribas, CESGA
12-Jun-2023	n.a.	1.00	n.a.	n.a.	Small & Micro Caps (Spain)	David López Sánchez
24-Mar-2023	n.a.	1.00	n.a.	n.a.	Estimates downgrade	Luis Esteban Arribas, CESGA
02-Mar-2023	n.a.	1.00	n.a.	n.a.	12m Results 2022	Luis Esteban Arribas, CESGA
03-Oct-2022	n.a.	1.00	n.a.	n.a.	6m Results 2022 - Estimates downgrade	Alfredo Echevarría Otegui
02-Mar-2022	n.a.	1.05	n.a.	n.a.	12m Results 2021	Alfredo Echevarría Otegui
01-Oct-2021	n.a.	1.05	n.a.	n.a.	6m Results 2021	Alfredo Echevarría Otegui
02-Jul-2021	n.a.	1.05	n.a.	n.a.	Estimates upgrade	Ana Isabel González García, CIIA
17-May-2021	n.a.	1.05	n.a.	n.a.	3m Results 2021	Ana Isabel González García, CIIA
04-Mar-2021	n.a.	1.05	n.a.	n.a.	12m Results 2020 - Estimates downgrade	Ana Isabel González García, CIIA
23-Dec-2020	n.a.	1.05	n.a.	n.a.	9m Results 2020 - Estimates downgrade	Ana Isabel González García, CIIA
03-Nov-2020	n.a.	1.05	n.a.	n.a.	6m Results 2020	Ana Isabel González García, CIIA
10-Jun-2020	n.a.	1.05	n.a.	n.a.	Initiation of Coverage	Ana Isabel González García, CIIA

