

Pangaea Oncology (PANG) is a small Spanish biotech company (Zaragoza), specialising in differentiated cancer diagnosis and treatment and corporate

services (molecular diagnostics and biomarker discovery for the pharmaceutical industry). It is run by a prestigious medical team that includes its founders (c.14% of capital). The Villagrá family (Villagrá) and GPI

61.6

59.0

34.4 2.06 / 1.80 / 1.68

0.03

12.1

31-Dec

14.7

7.3

7.3

7.0

11.5

2024e

32.1

13.8

-1.1

64.3

n.a.

22.5

-1.3

-0.04

72.9

-0.04

55.5

-2.0

0.0

0.00

-1.7

n.a.

n.a.

2023

30.5

8.0

-3.0

9.5

n.a.

-21.9

-4.7

-0.15

-28.5

-0.10

13.3

-3.5

0.0

0.00

2.9

n.a.

n.a

PANG-ES / PANG SM

66.8

64.0

2025e

34.4

14.8

-0.3

74.5

n.a.

35.9

-0.8

-0.02

41.9

-0.03

37.1

-1.0

0.0

0.00

-0.9

n.a.

n.a.

2026e

34.4

15.7

0.2

181.2

1.4

6.6

-0.2

-0.01

71.2

-0.01

55.3

-0.4

0.0

0.00

EQUITY - SPAIN

Sector: Biotechnology

Closing price: EUR 1.79 (1 Nov 2024) Report date: 4 Nov 2024 (9:30h)

6m Results 2024 Independent Equity Research

Pangaea Oncology

6m Results 2024

Market Data

Rotation⁽³⁾

Opinion⁽¹⁾: In line Impact⁽¹⁾: We will maintain our estimates

(Mayoral) are reference shareholders.

Market Cap (Mn EUR and USD)

EV (Mn EUR and USD)⁽²⁾

Factset / Bloomberg

Inv. Industriales Serpis

Financials (Mn EUR)

Adj. nº shares (Mn)

% Rec. EBITDA/Rev.

% Inc. EBITDA sector (4)

Rec. Free Cash Flow⁽⁵⁾

Net financial debt

ND/Rec. EBITDA (x)

Total Revenues

Rec. EBITDA

% growth

Net Profit

EPS (EUR)

% arowth

% growth

Pay-out (%)

DPS (EUR)

ROE (%)

Ord. EPS (EUR)

Close fiscal year

Mirling Europe Free Float

Shares Outstanding (Mn)

-12m (Max/Med/Mín EUR) Daily Avg volume (-12m Mn EUR)

Shareholders Structure (%)⁽⁷⁾

GPI (Domínguez Family, Mayoral)

Vidaro Inv. (Villagrá Blanco Fam.)

Luis Esteban Arribas, CESGA - luis.esteban@institutodeanalistas.com +34 915 631 972

1H24 Results: In line. M&A crystallizes in a size jump (Revenue 1H24: +191%)

THE INTEGRATION OF IOB DRIVES 1H24 REVENUE (+190.6% VS 1H23)... PANG closed 1H24 as the first year of full integration of the M&A carried out in 2023 (IOB and Pectus) and the divestment of QTI. PANG's new dimension (8 hospitals in 2024 vs 4 in 2022) and the integration of reference physicians in the oncology areas have led it to double the number of visits and triple the number of patients during the first half of the year (although we expect it to normalize during 2H24). And it records 1H24 revenue of EUR 6.5Mn (vs EUR 2.2Mn in 1H23).

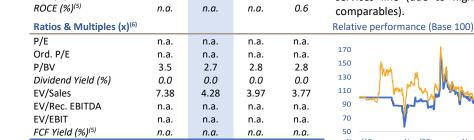
...GROWING IN ALL BUSINESS AREAS... The objective of the M&A was to increase PANG's business volume. In 1H24, the main winner has been the healthcare management line (EUR 5.7Mn; +240.6% vs 1H23), which grows in higher value-added services: clinical trials (+101%), surgery (+177%) and oncological diagnosis (+77%). The business services line begins to gain traction (EUR 0.8Mn) and grows organically by +38.2%.

...AND APPROACHING EBITDA BREAKEVEN. The change in the revenue mix raises the Gross Margin to 85% (+20pp vs 1H23) and, despite the increase in structural costs (OPEX 1H24: +128%), it manages to reduce operating losses in Recurring EBITDA to EUR -1.4Mn (vs EUR -1.6Mn in 1H23).

THE CAPITAL INCREASE CARRIED OUT IN AUGUST WILL RETURN PANG TO A NET CASH POSITION. PANG has recorded a Net Debt 1H24 of EUR 3.7Mn. Although the capital increase (August 2024e) with which it raised c.EUR 6.4Mn should return the Net Cash position at the end of 2024. This opens the door to continue its M&A strategy, this time, directed to the diagnostic area.

WE MAINTAIN OUR ESTIMATES. In the face of in-line results, our central scenario today points to 2024e revenue of EUR 13.8Mn and a Recurring EBITDA of EUR -1.1Mn.

GOOD RESULTS THAT HIGHLIGHT THE CHALLENGE OF PROFITABILITY. PANG'S equity story can be summarized as achieving operational breakeven in 2025e. 1H24 results are the beginning of an improvement in profitability that should become increasingly visible due to the emergence of synergies and the takeoff of the business services line (due to higher volume). EV/Sales 24e of 4.3x (in line with its comparables).



(1) The opinion regarding the results is on reported EBITDA with respect to our estimate for the year (12m). The impact reflects whether, due to the results, we envisage a significant revision (>5% - 10%, depending on the sector) of our EBITDA estimate (for any of the estimated years). Please refer to Appendix 3. (2)

Rotation is the % of the capitalisation traded - 12m.

(4)

Sector: Europe Biotechnology. Please see Appendix 2 for the theoretical tax rate (ROCE) and rec. FCF calculation. (5)

Multiples and ratios calculated over prices at the date of this report. (6) Others: Founders 11.7%, Eléctrica del Oeste 6.8%, Areyhold 6.6%, Inversiones (7)

Orensanas de Patrimonio 6.6%, Irigen 5.8%, Projecte Asfodel 5.4%, Ideas de Bombero 5.3%, Hersol XXI (Familia Solans) 3.9%

(*) Unless otherwise indicated, all the information contained in this report is based on: The Company, Factset and Lighthouse.

Report issued by IEAF Servicios de Análisis, S.L.U. Lighthouse is a project of IEAF Servicios de Análisis, S.L.U.

This report has been prepared on the basis of information available to the public. The report includes a financial analysis of the company covered. The report does not propose any personalised investment recommendation. Investors should consider the contents of this report as just another element in their investment decision-making process. The final two pages of this report contain very important legal information regarding its contents.



vs Ibex Small Cap Index

vs Sector benchmark⁽⁴⁾

vs Eurostoxx 50

-0.7 -3.3 n.a. 0.6



4.0

-2.3

-5.6

-21.1

-27.1

-43.4

-5.1

-9.8

-20.8

1.1

1.0

0.7

10.3

-6.2

73.1

-12.7

-20.6

3.4



Pangaea Oncology (PANG) is a BME Growth company

BME Growth is the segment of BME MTF Equity aimed at small and medium sized companies, directed and managed by the Spanish stock market and is subject to the CNMV supervision. BME MTF Equity is not a Regulated Market but instead falls within the classification of a Multilateral Trading Facility (MTF) as defined under the Markets in Financial Instruments Directive (MiFID). In July 2020, BME Growth obtained the status of SME Growth Market, a new category of EU regulations, which in Spain is called Mercado de Pymes en Expansión.

BME Growth is the Spanish equity market for companies of reduced capitalization which aim to grow, with a special set of regulations, designed specifically for them, and with costs and process tailored to their particular features. Operations in BME Growth (former MAB) started in July 2009. There are currently c.140 companies listed on it. Companies listed on the MAB can choose to present their financial statements under IFRS or the General Accounting Plan (PGC) and Royal Decree 1159/2010 (NOFCAC).



6m Results 2024

Table 1. 1H24 Results

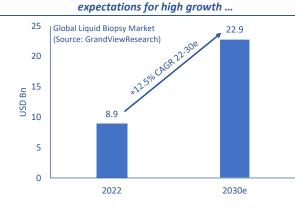
			6m24 Real		2024e vs
	6m24 Real	6m23	vs 6m23	2024e	2023
Total Revenues	6.5	2.2	190.6%	13.8	72.5%
Medical services	5.7	1.7	240.6%	12.3	73.7%
Corporate Services (DX)	0.8	0.6	38.2%	1.5	64.1%
Gross Margin	5.5	1.4	281.2%	10.8	85.5%
Gross Margin/Revenues	85.0%	64.8%	20.2 p.p.	77.9%	5.4 p.p.
Recurrent EBITDA ⁽¹⁾	-1.4	-1.6	13.7%	-1.1	64.3%
Rec. EBITDA/Revenues	-20.8%	-70.0%	49.2 p.p.	-7.8%	29.9 p.p.
EBITDA ⁽²⁾	-1.4	-1.3	-3.2%	-0.8	75.7%
EBITDA/Revenues	-20.9%	-58.9%	38.0 p.p.	-6.1%	37.1 p.p.
EBIT	-1.5	-1.0	-54.6%	-1.2	68.6%
PBT	-1.6	-0.8	- 90.4 %	-1.3	63.7%
NP	-1.6	-0.9	-74.0%	-1.3	71.5%
Ordinary NP	-1.6	-1.1	-43.4%	-1.4	53.2%
New patients	4,027	1,021	294.4%		
Total visits	43,424	13,511	221.4%		
Clinical trials	465	223	108.5%		
Surgical activities	156	123	26.8%		
Pharma clients	79	78	1.3%		
		12m23			
Net Debt/Net Cash	2.9	2.9	0%	-1.7	-156.3%

Note 1: Rec. EBITDA does not include subsidies or capitalised expenses or M&A related expenses. Note 2: EBITDA does not include capitalised expenses Net debt includes earn-outs from M&A operations

Note: FY23 1H financial statements have been restated to reflect the exclusion of QTI from the consolidation scope.



The company in 8 charts

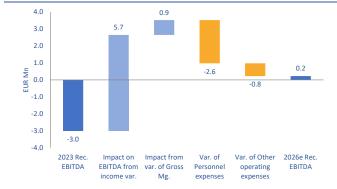


PANG is committed to a technology (liquid biopsy) with rational

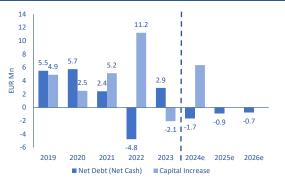
The M&A already executed in 2023e will explain c. 91% of total growth for the year 2024e



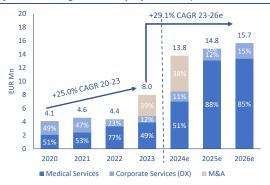
The combination of growth and improved margins points to breakeven in EBITDA in 2026e...



With a strong balance sheet structure (net cash) that will allow it to finance inorganic growth without capital increase



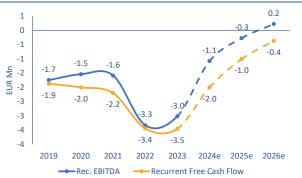
... and is faced with a genuine step up in scale (+25.1% CAGR 23-26e)

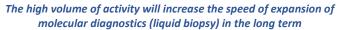


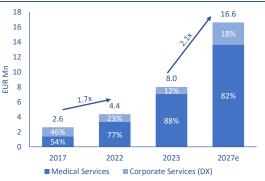
The improvement of margins is the business' main catalyst (gross margin c. 79% from 2024e)



... and will make it possible to reduce cash consumption (breakeven) as early as 2026e









Valuation inputs

Inputs for the DCF Valuation Approach

	2024e	2025e	2026e	Terminal Value ⁽¹⁾		
Free Cash Flow "To the Firm"	(2.2)	(0.9)	(0.3)	n.a.		
Market Cap	61.6	At the date of this	report			
Net financial debt	-1.7	Debt net of Cash (Lighthouse 2024)			
					Best Case	Worst Case
Cost of Debt	5.0%	Net debt cost			4.8%	5.3%
Tax rate (T)	20.0%	T (Normalised tax	rate)		=	=
Net debt cost	4.0%	Kd = Cost of Net D)ebt * (1-T)		3.8%	4.2%
Risk free rate (rf)	3.1%	Rf (10y Spanish bo	ond yield)		=	=
Equity risk premium	6.0%	R (own estimate)			5.5%	6.5%
Beta (B)	1.3	B (own estimate)			1.2	1.4
Cost of Equity	10.9%	Ke = Rf + (R * B)			9.7%	12.2%
Equity / (Equity + Net Debt)	100.0%	E (Market Cap as e	equity value)		=	=
Net Debt / (Equity + Net Debt)	0.0%	D			=	=
WACC	10.9%	WACC = Kd * D + I	Ke * E		9.7%	12.2%
G "Fair"	2.0%				2.5%	1.5%

(1) The terminal value calculated beyond the last FCF estimate does not reflect the company's growth potential (positive/negative) at the date of publication of this report.

Inputs for the Multiples Valuation Approach

Company	Ticker Factset	Mkt. Cap	P/E 24e	EPS 24e-26e	EV/EBITDA 24e	EBITDA 24e-26e	EV/Sales 24e	Revenues 24e-26e	EBITDA/Sales 24e	FCF Yield 24e	FCF 24e-26e
MDxHealth SA	MDXH-BE	94.9	n.a.	37.0%	n.a.	56.0%	1.1	13.3%	n.a.	n.a.	50.7%
Atrys Health	ATRY-ES	240.2	n.a.	n.a.	10.7	10.9%	2.2	7.0%	20.3%	5.4%	30.2%
Guardant Health Inc	GH-US	2,608.1	n.a.	11.8%	n.a.	14.4%	4.5	19.0%	n.a.	n.a.	0.7%
Exact Sciences Corp	EXAS-US	11,887.7	n.a.	76.0%	42.4	37.0%	5.2	13.0%	12.3%	1.1%	n.a.
Neogenomics Inc.	NEO-US	1,653.8	n.a.	n.a.	n.a.	47.6%	3.0	9.5%	5.3%	n.a.	n.a.
Molecular Diagnostic La	boratories		n.a.	41.6%	26.6	33.2%	3.2	12.4%	12.6%	3.3%	27.2%
Thermo Fisher	TMO-US	196,444.8	25.7	10.0%	22.4	8.4%	5.7	6.4%	25.2%	3.4%	15.6%
Qiagen	QGEN-US	8,809.3	20.1	8.3%	14.0	7.7%	5.1	6.2%	36.4%	3.8%	22.7%
Danaher	DHR-US	164,946.9	33.0	12.1%	25.8	9.4%	8.2	7.1%	31.9%	3.2%	10.5%
Agilent	A-US	36,249.0	24.9	8.8%	21.5	8.2%	6.2	5.9%	29.1%	3.1%	14.4%
Becton Dickinson	BDX-US	62,673.4	18.4	9.5%	14.3	11.7%	4.1	6.7%	28.3%	4.5%	23.5%
Advanced Medical Equi	pment		24.4	9.7%	19.6	9.1%	5.9	6.5%	30.2%	3.6%	17.4%
Roche	ROG-CH	236,821.3	14.7	7.9%	10.6	6.6%	4.1	4.9%	38.3%	6.1%	7.3%
PANG	PANG-ES	61.6	n.a.	59.1%	n.a.	59.2%	4.3	6.5%	n.a.	n.a.	71.4%

Free Cash Flow sensitivity analysis (2025e)

A) Rec. EBITDA and EV/EBITDA sensitivity to changes in EBITDA/Sales

Scenario	EBITDA/Sales 25e	EBITDA 25e	EV/EBITDA 25e
Max	-8.6%	(1.3)	-46.2x
Central	-7.8%	(1.2)	-50.9x
Min	-7.0%	(1.0)	-56.7x

B) Rec. FCF sensitivity to changes in EBITDA and CAPEX/sales

Rec. FCF EUR Mn		CAPEX/Sales 25e	
EBITDA 25e	0.9%	1.0%	1.1%
(1.3)	(2.0)	(2.0)	(2.0)
(1.2)	(1.9)	(1.9)	(1.9)
(1.0)	(1.8)	(1.8)	(1.8)



Appendix 1. Financial Projections

Balance Sheet (EUR Mn)	2019	2020	2021	2022	2023	2024e	2025e	2026e		
Intangible assets	7.1	7.0	8.2	9.6	12.7	12.4	12.3	12.1	-	
Fixed assets	0.6	0.6	0.4	0.4	0.5	0.5	0.5	0.5		
Other Non Current Assets	4.0	3.9	4.0	4.0	2.7	2.2	1.8	1.5		
Financial Investments	0.0	0.0	0.6	0.5	0.1	(0.0)	(0.1)	(0.2)		
Goodwill & Other Intangilbles	0.0	0.0	0.0	0.6	3.2	3.2	3.2	3.2		
Current assets	3.6	4.3	4.6	4.8	6.8	10.5	11.4	11.9		
Total assets	15.4	15.8	17.9	19.9	26.0	28.9	29.1	29.0		
Equity	8.3	8.3	14.1	22.9	17.8	22.9	22.0	21.8		
Minority Interests	-	-	-	0.2	1.0	0.8	0.7	0.6		
Provisions & Other L/T Liabilities	0.3	0.2	0.3	0.3	1.0	1.0	1.0	1.0		
Other Non Current Liabilities	-	-	-	-	-	-	-	-		
Net financial debt	5.5	5.7	2.4	(4.8)	2.9	(1.7)	(0.9)	(0.7)		
Current Liabilities	1.3	1.5	1.1	1.3	3.2	5.9	6.3	6.4		
Equity & Total Liabilities	15.4	15.8	17.9	19.9	26.0	28.9	29.1	29.0		
									CA	GR
P&L (EUR Mn)	2019	2020	2021	2022	2023	2024e	2025e	2026e	19-23	23-26e
Total Revenues	3.3	4.1	4.6	4.4	8.0	13.8	14.8	15.7	24.6%	25.1%
Total Revenues growth	8.4%	23.6%	12.3%	-5.1%	83.1%	72.5%	7.6%	5.5%	241070	2012/0
COGS	(1.1)	(1.6)	(1.5)	(2.6)	(2.2)	(3.0)	(3.2)	(3.3)		
Gross Margin	2.2	2.5	3.1	1.8	5.8	10.8	11.7	12.3	27.1%	28.6%
Gross Margin/Revenues	66.9%	61.9%	66.6%	41.3%	72.5%	77.9%	78.8%	78.8%		
Personnel Expenses	(2.7)	(2.8)	(3.2)	(3.6)	(5.6)	(8.0)	(8.1)	(8.2)		
Other Operating Expenses	(1.3)	(1.2)	(1.5)	(1.5)	(3.2)	(3.8)	(3.9)	(3.9)		
Recurrent EBITDA	(1.7)	(1.5)	(1.6)	(3.3)	(3.0)	(1.1)	(0.3)	0.2	-14.7%	27.5%
Recurrent EBITDA growth	25.3%	11.7%	-2.8%	-110.5%	9.5%	64.3%	74.5%	181.2%		
Rec. EBITDA/Revenues	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	1.4%		
Restructuring Expense & Other non-rec.	0.3	0.2	(0.1)	(0.3)	(0.4)	0.2	0.2	0.2		
EBITDA	(1.4)	(1.3)	(1.6)	(3.6)	(3.5)	(0.8)	(0.0)	0.4	-25.2%	28.7%
Depreciation & Provisions	(3.1)	(2.4)	(1.0)	(1.2)	(2.3)	(2.2)	(2.2)	(2.2)		
Capitalized Expense	2.2	2.1	2.1	2.3	2.0	1.9	1.9	1.9		
Rentals (IFRS 16 impact)	-	-	-	-	-	-	-	-		
EBIT	(2.3)	(1.6)	(0.5)	(2.6)	(3.8)	(1.2)	(0.4)	0.1	- 13.6%	26.8%
EBIT growth	-26.7%	29.3%	67.1%	-380.1%	-49.3%	68.6%	68.7%	139.5%		
EBIT/Revenues	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	0.9%		
Impact of Goodwill & Others	(2.5)	-	-	-	-	-	-	-		
Net Financial Result	(0.2)	(0.2)	(0.4)	(0.1)	0.4	(0.0)	(0.3)	(0.3)		
Income by the Equity Method	-	(0.0)	(0.2)	(0.2)	(0.1)	(0.1)	(0.1)	(0.1)		
Ordinary Profit	(5.0)	(1.9)	(1.1)	(2.8)	(3.5)	(1.3)	(0.8)	(0.3)	8.4%	54.7%
Ordinary Profit Growth	-134.2%	62.6%	41.1%	-158.5%	-23.5%	63.7%	34.3%	61.1%		
Extraordinary Results	-	-	-	-	-	-	-	-		
Profit Before Tax	(5.0)	(1.9)	(1.1)	(2.8)	(3.5)	(1.3)	(0.8)	(0.3)	8.4%	54.7%
Tax Expense	0.1	0.1	0.5	0.1	(1.3)	(0.2)	(0.1)	(0.0)		
Effective Tax Rate	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.		
Minority Interests	-	-	-	0.0	0.1	0.1	0.1	0.1		
Discontinued Activities	-	-	-	-	-	-	-	-		
Net Profit	(4.8)	(1.8)	(0.6)	(2.7)	(4.7)	(1.3)	(0.8)	(0.2)	1.0%	62.9%
Net Profit growth	-286.4%	63.8%	63.4%	-322.5%	-71.7%	71.5%	37.8%	71.2%		
Ordinary Net Profit	(5.3)	(2.1)	(1.0)	(2.5)	(2.9)	(1.4)	(0.9)	(0.4)	1 3.9%	47.9%
Ordinary Net Profit growth	-123.7%	60.3%	51.1%	-144.6%	-15.9%	53.2%	32.6%	55.3%		
									C A	GR
Cash Flow (FLIR Mp)	2019	2020	2021	2022	2023	2024e	2025e	2026e	19-23	23-26e
Cash Flow (EUR Mn) Recurrent EBITDA	2013	2020	2021	2022	2023			0.2	-14.7%	23-266
Rentals (IFRS 16 impact)						(1.1) -	(0.3) -	0.2	-14.170	21.370
Working Capital Increase										
Recurrent Operating Cash Flow						(1.0) - 2.1	(0.5) - <mark>0.8</mark>	(0.4) - 0.1	- 10.1%	64.5%
CAPEX						(0.1)	(0.1)	(0.2)	-10.1%	04.370
Net Financial Result affecting the Cash Flow						(0.1)	(0.1)	(0.2)		
Tax Expense						0.3	0.3	0.3		
Recurrent Free Cash Flow						(2.0)	(1.0)	(0.4)	-16.6%	52.5%
Restructuring Expense & Other non-rec.						0.2	0.2	0.2	10.0/0	52.3/0
- Acquisitions / + Divestures of assets						- 0.2	- 0.2	-		
Extraordinary Inc./Exp. Affecting Cash Flow							-	_		
Free Cash Flow						(1.8)	(0.8)	(0.1)	-34.3%	70.1%
Capital Increase						6.4	(0.8)		34.370	
Dividends						-		-		
Net Debt Variation						(4.6)	0.8	0.1		
						(113)	0.0			

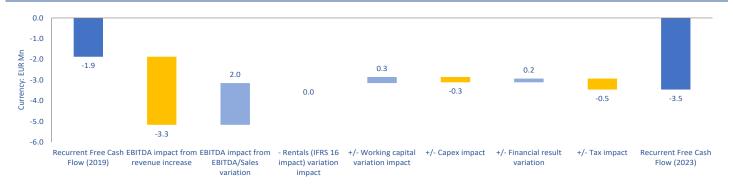


Appendix 2. Free Cash Flow

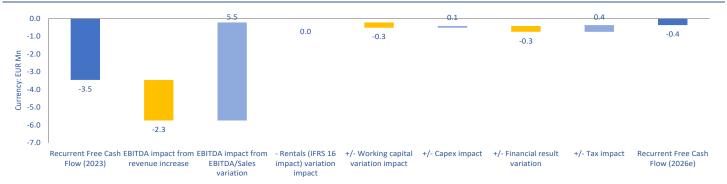
	2020	2024	2022	2022	2024	2025	2026		GR 22.2C
Cash Flow Analysis (EUR Mn)	2020	2021	2022	2023	2024e	2025e	2026e	20-23	23-26
ecurrent EBITDA	(1.5)	(1.6)	(3.3)	(3.0)	(1.1)	(0.3)	0.2	-25.1%	27.5%
ecurrent EBITDA growth	11.7%	-2.8%	-110.5%	9.5%	64.3%	74.5%	181.2%		
ec. EBITDA/Revenues	n.a. -	n.a. -	n.a. -	n.a. -	n.a. -	n.a. -	1.4% -		
Rentals (IFRS 16 impact) /- Working Capital increase	- (0.5)		(0.0)						
Recurrent Operating Cash Flow	(0.3) (2.0)	(0.7) (2.3)		(0.1)	(1.0)	(0.5)	(0.4) (0.1)	-14.9%	64.5%
ec. Operating Cash Flow growth	3.2%		(3.4) -49.7%	(3.1)	(2.1) 31.8%	(0.8) 61.9%		-14.3%	04.3/
ec. Operating Cash Flow growth ec. Operating Cash Flow / Sales		-11.0%		8.7%			82.8%		
CAPEX	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.		
Net Financial Result affecting Cash Flow	(0.1) (0.2)	(0.3) (0.4)	(0.0)	(0.3)	(0.1) (0.0)	(0.1)	(0.2) (0.3)		
Taxes	0.2	0.7	(0.1) 0.1	(0.0)	0.3	(0.3) 0.3	0.3		
Recurrent Free Cash Flow		(2.2)		(0.1)	(2.0)	(1.0)	(0.4)	-20.0%	52.5%
	(2.0)		(3.4)	(3.5)				-20.0%	52.57
lec. Free Cash Flow growth	-6.9%	-10.0%	-56.4%	-0.5%	42.1%	49.7%	63.3%		
Pec. Free Cash Flow / Revenues	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.		
Restructuring expenses & others	(0.0)	0.1	(0.3)	(0.4)	0.2	0.2	0.2		
Acquisitions / + Divestments	(0.3)	(0.2)	(0.1)	(1.5)	-	-	-		
/- Extraordinary Inc./Exp. affecting Cash Flow	-	-	-	-	-	-	-		
Free Cash Flow	(2.3)	(2.4)	(3.9)	(5.4)	(1.8)	(0.8)	(0.1)	-32.0%	70.19
ree Cash Flow growth	-41.1%	-0.8%	-63.3%	-39.9%	67.3%	55.7%	81.5%		
ecurrent Free Cash Flow - Yield (s/Mkt Cap)	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.		
ree Cash Flow Yield (s/Mkt Cap)	n.a. n.a.	n.a. n.a.	n.a. n.a.	n.a. n.a.	n.a. n.a.	n.a. n.a.	n.a. n.a.		
ce cash now new (spirite cap)	<i>n.u.</i>	n.u.	n.u.	<i></i> .	n.u.	n.u.	n.u.		
Analytical Review of Annual Recurrent Free Cash Flo	w								
erformance (Eur Mn)	2020	2021	2022	2023	2024e	2025e	2026e		
ecurrent FCF(FY - 1)	(1.9)	(2.0)	(2.2)	(3.4)	(3.5)	(2.0)	(1.0)		
BITDA impact from revenue increase	(0.4)	(0.2)	0.1	(2.8)	(2.2)	(0.1)	(0.0)		
BITDA impact from EBITDA/Sales variation	0.6	0.1	(1.8)	3.1	4.1	0.9	0.5		
Recurrent EBITDA variation	0.2	(0.0)	(1.7)	0.3	1.9	0.8	0.5		
Rentals (IFRS 16 impact) variation impact	-		-	_		_	-		
/- Working capital variation impact	(0.1)	(0.2)	0.6	(0.0)	(1.0)	0.5	0.2		
Recurrent Operating Cash Flow variation	0.1	(0.2) (0.2)	(1.1)	0.3	1.0	1.3	0.2		
/- CAPEX impact	(0.1)	(0.2)	0.3	(0.2)	0.1	(0.0)	(0.0)		
- CALLX Impact	(0.1)	(0.3)	0.2	0.1	(0.0)	(0.3)	-		
/- Tax impact	(0.0)	0.4	(0.7)	(0.2)	0.4	0.0	(0.0)		
Recurrent Free Cash Flow variation	(0.1) (0.1)	(0.2)	(0.7) (1.2)	(0.2) (0.0)	0.4 1.5	0.0 1.0	(0.0) 0.6		
Recurrent free cash now variation	(0.1)	(0.2)	(1.2)	(0.0)	1.5	1.0	0.0		
ecurrent Free Cash Flow	(2.0)	(2.2)	(3.4)	(3.5)	(2.0)	(1.0)	(0.4)		
								CA	GR
"FCF to the Firm" (pre debt service) (EUR Mn)	2020	2021	2022	2023	2024e	2025e	2026e	20-23	23-26
BIT	(1.6)	(0.5)	(2.6)	(3.8)	(1.2)	(0.4)	0.1	-33.0%	26.8
Theoretical Tax rate	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%		
Taxes (pre- Net Financial Result)	-	-	-	-	-	-	-		
ecurrent EBITDA	(1.5)	(1.6)	(3.3)	(3.0)	(1.1)	(0.3)	0.2	- 25.1%	27.5
Rentals (IFRS 16 impact)	-	-	-	-	-	-	-		
/- Working Capital increase	(0.5)	(0.7)	(0.0)	(0.1)	(1.0)	(0.5)	(0.4)		
Recurrent Operating Cash Flow	(2.0)	(2.3)	(3.4)	(3.1)	(2.1)	(0.8)	(0.1)	- 14.9%	64.5
CAPEX	(0.1)	(0.3)	(0.0)	(0.3)	(0.1)	(0.1)	(0.2)		
Taxes (pre- Financial Result)	-	-	-	-	-	-	-		
Recurrent Free Cash Flow (To the Firm)	(2.1)	(2.6)	(3.4)	(3.3)	(2.2)	(0.9)	(0.3)	- 16.6%	55.5%
ec. Free Cash Flow (To the Firm) growth	-0.2%	-22.5%	-31.8%	1.7%	32.9%	57.6%	68.9%		
ec. Free Cash Flow (To the Firm) / Revenues	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.		
Acquisitions / + Divestments	(0.3)	(0.2)	(0.1)	(1.5)	-	-	-		
/- Extraordinary Inc./Exp. affecting Cash Flow	-	-	-	-	-	-	-		
Free Cash Flow "To the Firm"	(2.4)	(2.8)	(3.5)	(4.8)	(2.2)	(0.9)	(0.3)	-25.8%	60.79
ree Cash Flow (To the Firm) growth	-15.8%	-16.1%	-24.6%	-37.7%	53.7%	57.6%	68.9%		
ec. Free Cash Flow To the Firm Yield (o/EV)	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.		

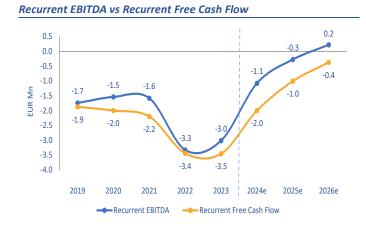


Recurrent Free Cash Flow accumulated variation analysis (2019 - 2023)



Recurrent Free Cash Flow accumulated variation analysis (2023 - 2026e)





Stock performance vs EBITDA 12m forward



Appendix 3. EV breakdown at the date of this report

	EUR Mn	Source
Market Cap	61.6	
+ Minority Interests	0.6	6m Results 2024
+ Provisions & Other L/T Liabilities	1.2	6m Results 2024
+ Net financial debt	(1.7)	Lighthouse 2024
- Financial Investments	0.1	6m Results 2024
+/- Others ⁽¹⁾	(2.7)	6m Results 2024
Enterprise Value (EV)	59.0	
(1) Tax loss carry forward		



Appendix 4. Historical performance (1)

Historical performance															CA	GR
(EUR Mn)	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024e	2025e	2026e	15-23	23-26e
Total Revenues	3.1	1.7	1.9	2.5	2.6	3.1	3.3	4.1	4.6	4.4	8.0	13.8	14.8	15.7	19.3%	25.1%
Total Revenues growth	17.7%	-44.4%	13.5%	29.1%	4.1%	16.7%	8.4%	23.6%	12.3%	-5.1%	83.1%	72.5%	7.6%	5.5%		
EBITDA	(0.5)	(1.6)	(2.0)	(3.3)	(4.5)	(2.1)	(1.4)	(1.3)	(1.6)	(3.6)	(3.5)	(0.8)	(0.0)	0.4	-7.4%	28.7%
EBITDA growth	61.2%	-237.0%	-22.1%	-69.4%	-37.0%	54.0%	32.7%	8.1%	-27.6%	-120.3%	4.8%	75.7%	94.1%	n.a.		
EBITDA/Sales	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	2.9%		
Net Profit	0.1	(0.2)	(0.5)	(0.6)	(1.6)	(1.3)	(4.8)	(1.8)	(0.6)	(2.7)	(4.7)	(1.3)	(0.8)	(0.2)	-32.6%	62.9%
Net Profit growth	124.9%	-289.1%	-147.7%	-22.2%	-177.0%	23.9%	-286.4%	63.8%	63.4%	-322.5%	-71.7%	71.5%	37.8%	71.2%		
Adjusted number shares (Mn)	0.2	0.2	0.2	0.2	11.9	11.9	14.5	17.1	18.9	22.8	30.5	32.1	34.4	34.4		
EPS (EUR)	0.63	-1.20	-2.63	-3.23	-0.14	-0.10	-0.33	-0.10	-0.03	-0.12	-0.15	-0.04	-0.02	-0.01	29.9%	64.4%
EPS growth	n.a.	n.a.	n.a.	-23.0%	95.7%	23.9%	n.a.	69.3%	66.8%	n.a.	-28.5%	72.9%	41.9%	71.2%		
Ord. EPS (EUR)	0.57	-1.28	-2.91	-3.27	-0.14	-0.12	-0.37	-0.12	-0.05	-0.11	-0.10	-0.04	-0.03	-0.01	34.7%	50.0%
Ord. EPS growth	n.a.	n.a.	n.a.	-12.3%	95.9%	13.2%	n.a.	66.3%	55.6%	n.a.	13.3%	55.5%	37.1%	55.3%		
CAPEX	(0.1)	(0.1)	(0.2)	(0.5)	(0.2)	(0.0)	(0.0)	(0.1)	(0.3)	(0.0)	(0.3)	(0.1)	(0.1)	(0.2)		
CAPEX/Sales %)	3.5%	3.5%	12.0%	21.8%	5.9%	0.9%	0.0%	1.7%	7.0%	0.5%	3.2%	1.0%	1.0%	1.0%		
Free Cash Flow	(0.7)	(1.9)	(2.8)	(2.8)	(5.8)	(2.7)	(1.7)	(2.3)	(2.4)	(3.9)	(5.4)	(1.8)	(0.8)	(0.1)	-8.6%	70.1%
ND/EBITDA (x) ⁽²⁾	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	-1.7x		
P/E (x)	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.		
EV/Sales (x)	1.19x	3.26x	4.30x	1.92x	16.34x	10.84x	10.50x	8.45x	6.33x	6.99x	6.86x	4.28x	3.97x	3.77x		
EV/EBITDA (x) (2)	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.		
Absolute performance	n.a.	n.a.	n.a.	n.a.	-22.0%	-3.8%	-16.3%	-5.9%	-1.9%	6.0%	12.2%	-2.7%				
Relative performance vs Ibex 35	n.a.	n.a.	n.a.	n.a.	-27.4%	13.2%	-25.2%	11.3%	-9.1%	12.2%	-8.6%	-17.0%				

Note 1: The multiples are historical, calculated based on the price and EV at the end of each year, except (if applicable) in the current year, when multiples would be given at current prices. The absolute and relative behavior corresponds to each exercise (1/1 to 31/12). The source, both historical multiples and the evolution of the price, is Factset.

Note 2: All ratios and multiples on EBITDA refer to total EBITDA (not to recurrent EBITDA).

Appendix 5. Main peers 2024e

Molecular Diagnostic Laboratories							Advanced	Medical Equ	uipment		Global Leader				
	EUR Mn	MDxHealth SA	Atrys Health	Guardant Health Inc	Exact Sciences Corp	Neogenomics Inc.	Average	Thermo Fisher	Qiagen	Danaher	Agilent	Becton Dickinson	Average	Roche	PANG
	Ticker (Factset)	MDXH-BE	ATRY-ES	GH-US	EXAS-US	NEO-US		TMO-US	QGEN-US	DHR-US	A-US	BDX-US		ROG-CH	PANG-ES
ta ket	Country	Belgium	Spain	USA	USA	USA		USA	Netherlands	USA	USA	USA		Switzerland	Spain
Market data	Market cap	94.9	240.2	2,608.1	11,887.7	1,653.8		196,444.8	8,809.3	164,946.9	36,249.0	62,673.4		236,821.3	61.6
-	Enterprise value (EV)	85.3	478.2	2,890.0	13,581.1	1,855.4		222,988.7	9,296.4	179,881.9	37,311.8	75,563.9		261,729.1	59.0
	Total Revenues	78.0	220.8	642.3	2,610.1	609.9		39,466.6	1,819.9	21,876.0	5,974.3	18,591.6		64,113.8	13.8
	Total Revenues growth	20.1%	9.5%	23.6%	13.3%	11.8%	15.7%	-0.1%	0.5%	-0.7%	-5.1%	4.1%	-0.3%	3.1%	72.5%
	2y CAGR (24e - 26e)	13.3%	7.0%	19.0%	13.0%	9.5%	12.4%	6.4%	6.2%	7.1%	5.9%	6.7%	6.5%	4.9%	6.5%
	EBITDA	(14.0)	44.8	(254.2)	320.0	32.2		9,959.7	662.3	6,978.8	1,737.1	5,269.2		24,576.4	(0.8)
	EBITDA growth	24.6%	33.9%	46.9%	554.6%	245.3%	181.1%	-0.4%	10.4%	1.7%	-0.8%	31.2%	8.4%	17.1%	75.7%
Ę	2y CAGR (24e - 26e)	56.0%	10.9%	14.4%	37.0%	47.6%	33.2%	8.4%	7.7%	9.4%	8.2%	11.7%	9.1%	6.6%	59.2%
information	EBITDA/Revenues	n.a.	20.3%	n.a.	12.3%	5.3%	12.6%	25.2%	36.4%	31.9%	29.1%	28.3%	30.2%	38.3%	n.a.
E	EBIT	(21.5)	9.1	(378.0)	(172.5)	(80.5)		8,937.9	485.6	6,329.0	1,580.5	4,496.3		21,974.6	(1.2)
nfo	EBIT growth	13.4%	139.9%	27.1%	39.8%	9.6%	46.0%	30.2%	18.3%	30.1%	5.3%	122.1%	41.2%	26.9%	68.6%
ial i	2y CAGR (24e - 26e)	65.7%	58.8%	1.4%	72.1%	39.3%	47.5%	8.5%	11.4%	10.4%	8.7%	10.4%	9.9%	7.0%	45.7%
anc	EBIT/Revenues	n.a.	4.1%	n.a.	n.a.	n.a.	4.1%	22.6%	26.7%	28.9%	26.5%	24.2%	25.8%	34.3%	n.a.
ţ	Net Profit	(32.0)	(6.6)	(372.9)	(164.6)	(76.3)		7,659.4	443.0	5,098.4	1,407.1	3,511.6		14,250.9	(1.3)
Basic financial	Net Profit growth	19.8%	78.3%	15.6%	12.5%	5.9%	26.4%	38.6%	40.8%	31.0%	23.1%	149.0%	56.5%	17.0%	71.5%
Ba	2y CAGR (24e - 26e)	32.1%	80.7%	15.7%	74.7%	36.1%	47.9%	8.8%	7.4%	11.5%	7.2%	9.7%	8.9%	10.2%	57.7%
	CAPEX/Sales %	5.1%	5.3%	5.0%	5.0%	n.a.	5.1%	3.2%	8.2%	3.7%	6.0%	4.5%	5.1%	7.1%	-1.0%
	Free Cash Flow	(18.2)	13.0	(270.5)	133.1	n.a.		6,628.2	331.0	5,323.0	1,132.0	2,789.9		14,410.0	(1.8)
	Net financial debt	72.2	170.3	53.5	1,512.2	229.4		23,982.5	428.0	12,698.3	1,520.9	13,571.8		15,797.4	(1.7)
	ND/EBITDA (x)	n.a.	3.8	n.a.	4.7	7.1	5.2	2.4	0.6	1.8	0.9	2.6	1.7	0.6	n.a.
	Pay-out	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	7.2%	0.0%	13.2%	18.1%	28.2%	13.3%	58.2%	0.0%
	P/E (x)	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	25.7	20.1	33.0	24.9	18.4	24.4	14.7	n.a.
os	P/BV (x)	n.a.	0.9	n.a.	4.0	2.0	2.3	4.3	2.5	3.5	6.6	2.7	3.9	6.2	2.7
Rati	EV/Revenues (x)	1.1	2.2	4.5	5.2	3.0	3.2	5.7	5.1	8.2	6.2	4.1	5.9	4.1	4.3
μĘ.	EV/EBITDA (x)	n.a.	10.7	n.a.	42.4	n.a.	26.6	22.4	14.0	25.8	21.5	14.3	19.6	10.6	n.a.
Multiples and Ratios	EV/EBIT (x)	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	24.9	19.1	28.4	23.6	16.8	22.6	11.9	n.a.
ple	ROE	n.a.	n.a.	n.a.	n.a.	0.9	0.9	16.8	12.6	10.5	26.7	14.6	16.3	41.9	n.a.
ulti	FCF Yield (%)	n.a.	5.4	n.a.	1.1	n.a.	3.3	3.4	3.8	3.2	3.1	4.5	3.6	6.1	n.a.
Σ	DPS	0.00	0.00	0.00	0.00	0.00	0.00	1.44	0.00	0.92	0.86	3.45	1.33	10.38	0.00
	Dvd Yield	n.a.	0.0%	0.0%	0.0%	0.0%	0.0%	0.3%	0.0%	0.4%	0.7%	1.6%	0.6%	3.6%	0.0%

Note 1: Financial data, multiples and ratios based on market consensus (Factset). In the case of the company analyzed, own estimates (Lighthouse).

Note 2: All ratios and multiples on EBITDA refer to total EBITDA (not to recurrent EBITDA).



LIGHTHOUSE

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Notes and Reports History

		Price	Target price	Period of		
Date of report	Recommendation	(EUR)	(EUR)	validity	Reason for report	Analyst
04-Nov-2024	n.a.	1.79	n.a.	n.a.	6m Results 2024	Luis Esteban Arribas, CESGA
01-Aug-2024	n.a.	1.79	n.a.	n.a.	Important news	Luis Esteban Arribas, CESGA
27-May-2024	n.a.	1.85	n.a.	n.a.	Small & Micro Caps (Spain)	Alfredo Echevarría Otegui
03-May-2024	n.a.	1.75	n.a.	n.a.	12m Results 2023 - Estimates downgrade	Luis Esteban Arribas, CESGA
02-Nov-2023	n.a.	2.06	n.a.	n.a.	6m Results 2023	Luis Esteban Arribas, CESGA
20-Jul-2023	n.a.	2.04	n.a.	n.a.	Important news - Estimates upgrade	Luis Esteban Arribas, CESGA
12-Jun-2023	n.a.	2.14	n.a.	n.a.	Small & Micro Caps (Spain)	David López Sánchez
18-May-2023	n.a.	2.06	n.a.	n.a.	Estimates upgrade	Luis Esteban Arribas, CESGA
10-May-2023	n.a.	2.00	n.a.	n.a.	Important news	Luis Esteban Arribas, CESGA
04-May-2023	n.a.	1.84	n.a.	n.a.	12m Results 2022	Luis Esteban Arribas, CESGA
31-Oct-2022	n.a.	1.47	n.a.	n.a.	6m Results 2022 - Estimates downgrade	Luis Esteban Arribas, CESGA
14-Jul-2022	n.a.	1.46	n.a.	n.a.	Important news	Alfredo Echevarría Otegui
02-May-2022	n.a.	1.70	n.a.	n.a.	12m Results 2021	Alfredo Echevarría Otegui
29-Oct-2021	n.a.	1.64	n.a.	n.a.	6m Results 2021	Alfredo Echevarría Otegui
02-Sep-2021	n.a.	1.70	n.a.	n.a.	Important news	Ana Isabel González García, CIIA
25-Jun-2021	n.a.	1.85	n.a.	n.a.	Important news	Ana Isabel González García, CIIA
05-May-2021	n.a.	2.17	n.a.	n.a.	12m Results 2020 - Estimates downgrade	Ana Isabel González García, CIIA
03-Nov-2020	n.a.	1.58	n.a.	n.a.	6m Results 2020	Ana Isabel González García, CIIA
16-Oct-2020	n.a.	1.56	n.a.	n.a.	Initiation of Coverage	Ana Isabel González García, CIIA

