Libertas 7

EQUITY - SPAIN Sector: Real Estate

6m Results 2021

Opinion ⁽¹⁾: In line Impact ⁽¹⁾: We will maintain our estimates

Libertas 7 (LIB), is a family group with headquarters in Valencia (Spain) structured around three areas: (i) property development and management, (ii) tourism management, with the leasing of 76 apartments and the management of a hotel, and (iii) financial investment, via the management of its own assets through investment in stocks and private equity. It is managed and controlled by the founding family (c. 70% of capital).

Market Data

| Market Cap (Mn EUR and USD) | 49.5 | 58.8 | |
|------------------------------------|--------------|----------|--|
| EV (Mn EUR and USD) ⁽²⁾ | 40.8 | 48.4 | |
| Shares Outstanding (Mn) | 21.9 | | |
| -12m (Max/Med/Mín EUR) | 6.99 / 2.12 | 2 / 0.86 | |
| Daily Avg volume (-12m Mn EUR) | n.m. | | |
| Rotation ⁽³⁾ | 0.0 | | |
| Factset / Bloomberg | LIB-ES / LIE | 3 SM | |
| Close fiscal year | 31-Dec | | |
| | | | |

Shareholders Structure (%)

| Noguera Family and others | 80.0 | |
|---------------------------|------|--|
| Treasury stock | 4.5 | |
| Free Float | 15.5 | |

| Financials (Mn EUR) | 2020 | 2021e | 2022e | 2023e |
|-------------------------------------|--------|-------|-------|-------|
| Adj. nº shares (Mn) | 21.1 | 21.9 | 21.9 | 21.9 |
| Total Revenues | 3.9 | 18.4 | 16.5 | 13.1 |
| Rec. EBITDA (4) | -0.7 | 1.8 | 2.0 | 1.9 |
| % growth | -83.0 | 358.3 | 9.8 | -3.6 |
| % Rec. EBITDA/Rev. | n.a. | 9.8 | 12.0 | 14.5 |
| % Inc. EBITDA sector ⁽⁵⁾ | -0.6 | 5.1 | 8.0 | 6.4 |
| Net Profit | -3.6 | 2.3 | 1.0 | 0.9 |
| EPS (EUR) | -0.17 | 0.10 | 0.04 | 0.04 |
| % growth | -440.8 | 161.0 | -58.0 | -9.0 |
| Ord. EPS (EUR) | -0.17 | 0.04 | 0.04 | 0.04 |
| % growth | -431.7 | 121.8 | 20.9 | -9.0 |
| Rec. Free Cash Flow ⁽⁶⁾ | -5.4 | 3.9 | 0.0 | -4.5 |
| Pay-out (%) | 0.0 | 0.0 | 0.0 | 0.0 |
| DPS (EUR) | 0.00 | 0.00 | 0.00 | 0.00 |
| Net financial debt | 34.1 | 30.2 | 30.2 | 34.7 |
| ND/Rec. EBITDA (x) | n.a. | 16.8 | 15.3 | 18.2 |
| ROE (%) | n.a. | 2.6 | 1.1 | 1.0 |
| ROCE (%) ⁽⁶⁾ | n.a. | 1.4 | 1.6 | 1.5 |
| | | | | |
| | | | | |

Ratios & Multiples (x)⁽⁷⁾

| P/E | n.a. | 21.7 | 51.7 | 56.8 | |
|------------------------------|-------|------|------|------|--|
| Ord. P/E | n.a. | 62.5 | 51.7 | 56.8 | |
| P/BV | 0.6 | 0.5 | 0.5 | 0.5 | |
| Dividend Yield (%) | 0.0 | 0.0 | 0.0 | 0.0 | |
| EV/Sales | 10.41 | 2.21 | 2.48 | 3.10 | |
| EV/Rec. EBITDA | n.a. | 22.7 | 20.7 | 21.4 | |
| EV/EBIT | n.a. | 25.6 | 23.0 | 24.0 | |
| FCF Yield (%) ⁽⁶⁾ | n.a. | 7.9 | n.a. | n.a. | |

(1) The opinion regarding the results is on reported EBITDA with respect to our estimate for the year (12m). The impact reflects whether, due to the results, we envisage a significant revision (>5% - 10%, depending on the sector) of our EBITDA estimate (for _____ any of the estimated years).

(2) Please refer to Appendix 3.

Rotation is the % of the capitalisation traded - 12m.

(4) Financial projections include IFRS 16 adjustments. FY 19 EBITDA is c. EUR 0.2Mn higher due to IFRS 16.

(5) Sector: Stoxx Europe 600 Real State.

(6) Please see Appendix 2 for the theoretical tax rate (ROCE) and rec. FCF calculation.

(7) Multiples and ratios calculated over prices at the date of this report.

(*) Unless otherwise indicated, all the information contained in this report is based on: The Company, Factset and Lighthouse

Report issued by IEAF Servicios de Análisis, S.L.U. Lighthouse is a project of IEAF Servicios de Análisis, S.L.U.

This report has been prepared on the basis of information available to the public. The report includes a financial analysis of the company covered. The report does not propose any personalised investment recommendation. Investors should consider the contents of this report as just another element in their investment decision-making process. The final two pages of this report contain very important legal information regarding its contents.



European Commission — European — Small & Mid-Cap Awards



Report date: 2 Aug 2021 Distribution time: 10:30 6m Results 2021 Closing price: EUR 2.26 (30 Jul 2021)

David López Sánchez – david.lopez@lighthouse-ieaf.com +34 915 904 226

1H21: headwinds. The step-up in size has materialised

AUTHENTIC STEP-UP IN SIZE IN REVENUES (EUR 12.3Mn VS EUR 1.4Mn 1H20)... mainly due to the execution of title deeds on 61 properties (of the 72 expected for the year as a whole) of the Residencial Cresol and Edificio Alberola developments (EUR 11.1Mn). However, the prolonged impact of Covid-19 in 1H21 has delayed the expected normalisation of the tourism area (with activity still weak; EUR 0.2Mn, still -72% vs 1H19).

...ALLOWING A RETURN TO POSITIVE LEVELS OF REC. EBITDA. The step-up in size in revenues plus a cost structure that offers high operating leverage translates to Rec. EBITDA of EUR 0.7Mn (EBITDA margin 5.3%).

AND REDUCING NET DEBT TO EUR 25.0Mn (-26.8% VS 2020; ND/EQUITY 0.26X). Essentially as a result of the title deeds executed (reducing the value of inventories by EUR 8.4Mn) and the greater liquidity generated by the investment portfolio (net sales: EUR 1.9Mn).

ALL THIS ACCOMPANIED BY AN INCREASE IN THE VALUE OF ITS ASSETS... On the one hand, the market value of the investment portfolio was EUR 49.3Mn (+12.7% YTD), with an equities portfolio (68% of the total) that generated a yield of 16.5% YTD (vs 13.5% for the Stoxx600 and 9.2% for the Ibex 35). And on the other, an increase in the value of the property assets of EUR 0.8Mn. At the 1H21 close, net equity was EUR 97Mn (+11.5% vs 2020; 0.5x P/BV vs c. 1x for the sector that intuitively points to a potential reserve of value).

...AND BY VERY GOOD NEWS. On the extraordinary side of the business, on Friday, July 30 LIB and its CEO were acquitted in the Banco de Valencia lawsuit in relation with Banco de Valencia's financing of LIB.

THAT CONFIRMS THE EXPECTED CHANGE IN THE COMPANY AND THE START OF A NEW GROWTH PHASE. For several reasons: (i) the mere expansion of the development business (access to land at attractive prices levering on its specialisation in the Valencia region), (ii) the cyclical exposure of the tourism business (that should exceed pre Covid-19 levels from 2023e) and (iii) income from the management and rotation of the investment portfolio.

Relative performance (Base 100)







1H21 Results

Table 1. 1H21 Results

| | 6m21 | | 6m21 Real | | 2021e vs |
|-----------------------------------|--------|--------|---------------|---------------|-----------------|
| EUR Mn | Real | 6m20 | vs 6m20 | 2021 e | 2020 |
| | 10.0 | | | | 2 52 22/ |
| Total Revenues | 12.3 | 1.4 | n.a. | 18.4 | 369.9% |
| Property | 11.3 | 0.7 | n.a. | 16.0 | n.a. |
| Tourism | 0.2 | 0.2 | 5.8% | 0.9 | n.a. |
| Investments | 0.8 | 0.5 | 49.0% | 1.5 | n.a. |
| Recurrent EBITDA | 0.7 | -0.5 | 233.7% | 1.8 | 358.3% |
| Rec. EBITDA/Revenues | 5.3% | -34.2% | 39.5 p.p. | 9.8% | 27.5 p.p. |
| EBITDA | 0.7 | -0.5 | 233.7% | 1.8 | 268.7 % |
| EBITDA/Revenues | 5.3% | -34.2% | 39.5 p.p. | 9.8% | 36.9 p.p. |
| EBIT | 0.5 | -0.6 | 180.5% | 1.6 | 226.1 % |
| PBT | 1.7 | -1.4 | 218.0% | 2.9 | 1 73.7 % |
| NP | 1.3 | -1.2 | 209.6% | 2.3 | 163.3 % |
| Ordinary NP ¹ | -0.1 | -1.3 | 88.3% | 0.8 | 122.7% |
| Net Debt | 25.0 | 34.1 | -26.8% | 30.2 | -12% |
| Book value | 97.9 | 87.9 | 11.5% | 50.2 | 12/0 |
| Investment Portfolio ² | 49.5 | 45.5 | 8.8% | | |
| Pre-sales (Property) | 10.8 | 16.8 | -35.7% | | |
| Product for sale | 5.8 | 9.9 | -41.2% | | |
| Land bank (m2t) | 11,354 | 11,354 | 0.0% | | |

Note 1: Ordinary Net profit adjusted to strip out the extraordinary impact of: (i) the adjustment made to record the Adolfo Domínguez (ADZ) shareholding at market value now it is no longer an associate (EUR 0.8Mn) and (ii) the restatement of the property investments (EUR 0.9Mn). Total impact in 1H21 EUR 1.8Mn.

Note 2: Investment portfolio at market value.

Table 2. Net assets by business

| | Pro | Property | | risim | Invest | tments | Consolidated | |
|---------------------------|------|----------|------|-------|--------|--------|--------------|-------|
| Balance Sheet (EUR Mn) | 1H21 | 2020 | 1H21 | 2020 | 1H21 | 2020 | 1H21 | 2020 |
| Assets | 49.2 | 54.2 | 22.6 | 22.8 | 33.4 | 32.4 | 105.2 | 109.4 |
| Goodwill | - | - | - | - | 0.6 | 0.6 | 0.6 | 0.6 |
| investments in associates | - | | - | - | 3.0 | 6.9 | 3.0 | 6.9 |
| Financial Investments | - | - | - | - | 47.8 | 36.2 | 47.8 | 36.2 |
| Assets | 49.2 | 54.2 | 22.6 | 22.8 | 84.7 | 76.0 | 156.6 | 153.1 |
| Liabilities | 7.7 | 8.6 | 5.1 | 5.2 | 6.7 | 7.2 | 19.6 | 21.0 |
| Bank debt | 16.9 | 21.9 | 2.5 | 2.5 | 19.7 | 19.7 | 39.1 | 44.1 |
| Liabilities | 24.5 | 30.5 | 7.6 | 7.7 | 26.5 | 26.9 | 58.6 | 65.1 |
| Equity | 24.6 | 23.7 | 15.0 | 15.1 | 58.3 | 49.2 | 97.9 | 88.0 |

Note on the equity: In the light of these results and of the most recent events, we would underscore:

- 1) LIB has materialised the expected step-up in size and this should mark the start of a new growth phase for the company.
- 2) Equity (crucial for a company like LIB). Based on data at the 1H21 close, the combined net asset value of the investment (EUR 58.3Mn) and tourism (EUR 15.0Mn) areas was EUR 73.3Mn (+14% vs 2020); an amount that exceeds the market cap. at the date of this report by c. 48% (EUR 49.5Mn). Intuitively this would appear to be a potential reserve of value as the market is not assigning an apparent value to the property business (net assets of EUR 24.6Mn at the 1H21 close and with potential for long-term growth).



Valuation inputs

Inputs for the DCF Valuation Approach

| | 2021e | 2022e | 2023 e | Terminal Value ⁽¹⁾ | | |
|--------------------------------|-------|---------------------|------------------|----------------------------------|-----------|------------|
| Free Cash Flow "To the Firm" | 4.9 | 0.5 | (3.9) | n.a. | | |
| Market Cap | 49.5 | At the date of this | report | | | |
| Net financial debt | 25.0 | Debt net of Cash (| 6m Results 2021) | | | |
| | | | | | Best Case | Worst Case |
| Cost of Debt | 1.6% | Net debt cost | | 1.4% | 1.9% | |
| Tax rate (T) | 20.0% | T (Normalised tax | rate) | = | = | |
| Net debt cost | 1.3% | Kd = Cost of Net D | ebt * (1-T) | | 1.1% | 1.5% |
| Risk free rate (rf) | 0.3% | Rf (10y Spanish bo | ond yield) | | = | = |
| Equity risk premium | 9.0% | R (own estimate) | | | 8.5% | 9.5% |
| Beta (B) | 1.2 | B (own estimate) | | | 1.1 | 1.3 |
| Cost of Equity | 11.1% | Ke = Rf + (R * B) | | | 9.6% | 12.6% |
| Equity / (Equity + Net Debt) | 66.5% | E (Market Cap as e | equity value) | | = | = |
| Net Debt / (Equity + Net Debt) | 33.5% | D | , | | = | = |
| WACC | 7.8% | WACC = Kd * D + H | Ke * E | | 6.8% | 8.9% |
| G "Fair" | 2.0% | | | | 2.0% | 1.5% |

(1) The terminal value calculated beyond the last FCF estimate does not reflect the company's growth potential (positive/negative) at the date of publication of this report.

Inputs for the Multiples Valuation Approach

| | Ticker | | | EPS | EV/EBITDA | EBITDA | EV/Sales | Revenues | EBITDA/Sales | FCF Yield | FCF |
|------------------------|----------|----------|---------|---------|-----------|---------|----------|----------|--------------|-----------|---------|
| Company | Factset | Mkt. Cap | P/E 21e | 21e-23e | 21e | 21e-23e | 21e | 21e-23e | 21 e | 21e | 21e-23e |
| Metrovacesa | MVC-ES | 1,060.1 | 58.8 | 57.5% | 28.3 | 35.3% | 2.6 | 19.8% | 9.3% | 5.6% | 83.1% |
| Aedas Homes | AEDAS-ES | 1,133.6 | 9.1 | -2.2% | 7.8 | -3.7% | 1.5 | -0.3% | 19.6% | 7.5% | 89.8% |
| Neinor Homes | HOME-ES | 923.7 | 9.7 | 0.9% | 7.1 | 1.3% | 1.3 | -0.7% | 17.6% | n.a. | 46.6% |
| Insur | ISUR-ES | 134.2 | 13.6 | 16.0% | 14.3 | 6.1% | 2.8 | -2.9% | 19.7% | 5.2% | 0.0% |
| Real estate | | | 22.8 | 18.1% | 14.4 | 9.7% | 2.1 | 4.0% | 16.5% | 6.1% | 54.9% |
| Playa Hotels & Resorts | PLYA-US | 950.4 | n.a. | 48.5% | n.a. | n.a. | 5.1 | 31.0% | 8.5% | 0.5% | n.a. |
| PPHE Hotel Group | PPH-GB | 773.1 | n.a. | 57.8% | n.a. | n.a. | 8.4 | 37.2% | 14.7% | n.a. | 54.9% |
| Pierre et Vacances | VAC-FR | 97.3 | n.a. | -25.2% | n.a. | 67.0% | 3.4 | 24.0% | n.a. | n.a. | 42.6% |
| Tourism | | | n.a. | 27.0% | n.a. | 67.0% | 5.6 | 30.7% | 11.6% | 0.5% | 48.8% |
| LIB | LIB-ES | 49.5 | 21.7 | -38.2% | 22.7 | 2.9% | 2.2 | -15.5% | 9.8% | 7.9% | -77.1% |

Free Cash Flow sensitivity analysis (2022e)

A) Rec. EBITDA and EV/EBITDA sensitivity to changes in EBITDA/Sales

| Scenario | EBITDA/Sales 22e | EBITDA 22e | EV/EBITDA 22e |
|----------|------------------|------------|---------------|
| Max | 13.2% | 2.2 | 18.8x |
| Central | 12.0% | 2.0 | 20.7x |
| Min | 10.8% | 1.8 | 23.0x |



Appendix 1. Financial Projections⁽¹⁾

| Balance Sheet (EUR Mn) | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 e | 2022e | 2023e | | |
|---|-----------------|-----------------|------------------|-----------------|-----------------|---------------|----------|----------------|-----------------|--------------|
| Intangible assets | 0.1 | 0.1 | 0.1 | 2.0 | 2.2 | 2.2 | 2.2 | 2.2 | - | |
| Fixed assets | 26.0 | 34.1 | 36.3 | 38.6 | 38.0 | 39.3 | 39.6 | 39.8 | | |
| Other Non Current Assets | 34.8 | 34.4 | 35.4 | 35.3 | 36.8 | 36.8 | 36.8 | 36.8 | | |
| Financial Investments | 65.2 | 60.8 | 52.5 | 53.6 | 43.3 | 44.3 | 44.4 | 44.5 | | |
| Goodwill & Other Intangilbles | 5.6 | 0.6 | 0.6 | 0.6 | 0.6 | 0.6 | 0.6 | 0.6 | | |
| Current assets | 12.8 | 13.6 | 15.4 | 16.7 | 22.0 | 17.1 | 18.4 | 23.1 | | |
| | | | | | | | | | | |
| Total assets | 144.4 | 143.5 | 140.2 | 146.7 | 143.0 | 140.2 | 141.9 | 146.9 | | |
| Equity | 95.7 | 96.4 | 91.9 | 96.1 | 87.9 | 90.1 | 91.1 | 92.0 | | |
| Minority Interests | - | - | - | - | - | - | - | - | | |
| • | | | | | | | | 13.4 | | |
| Provisions & Other L/T Liabilities | 9.3 | 11.0 | 11.7 | 13.4 | 13.4 | 13.4 | 13.4 | | | |
| Other Non Current Liabilities | - | - | - | 2.1 | 2.2 | 2.2 | 2.2 | 2.2 | | |
| Net financial debt | 37.8 | 35.1 | 34.5 | 31.3 | 34.1 | 30.2 | 30.2 | 34.7 | | |
| Current Liabilities | 1.7 | 1.1 | 2.1 | 3.8 | 5.4 | 4.3 | 5.0 | 4.7 | | |
| Equity & Total Liabilities | 144.4 | 143.5 | 140.2 | 146.7 | 143.0 | 140.2 | 141.9 | 146.9 | | |
| | | | | | | | | | C A | GR |
| | 2010 | 2017 | 2010 | 2010 | 2020 | 2021 - | 2022- | 2022- | - | |
| P&L (EUR Mn) | 2016 | 2017 | 2018 | 2019 | 2020 | 2021e | 2022e | 2023e | 16-20 | 20-23e |
| Total Revenues | 9.1 | 7.9 | 5.0 | 5.6 | 3.9 | 18.4 | 16.5 | 13.1 | - 19.0% | 49.7% |
| Total Revenues growth | 11.2% | -13.1% | -37.1% | 11.4% | -29.4% | 369.9% | -10.6% | -20.2% | | |
| COGS | (1.9) | (0.8) | (1.1) | (1.4) | (1.4) | (12.6) | (10.3) | (7.0) | | |
| Gross Margin | 7.3 | 7.2 | 3.9 | 4.2 | 2.5 | 5.9 | 6.1 | 6.1 | - 23.1% | 34.1% |
| Gross Margin/Revenues | 79.5% | 90.3% | 77.4% | 75.4% | 64.7% | 31.8% | 37.2% | 46.5% | | |
| Personnel Expenses | (1.5) | (1.5) | (1.7) | (2.2) | (1.7) | (1.9) | (2.0) | (2.0) | | |
| Other Operating Expenses | (0.7) | (1.6) | (2.3) | (2.4) | (1.5) | (2.1) | (2.2) | (2.2) | | |
| Recurrent EBITDA | 5.1 | 4.0 | (0.2) | (0.4) | (0.7) | 1.8 | 2.0 | 1.9 | -20.9% | 67.9% |
| Recurrent EBITDA growth | 76.3% | -20.3% | -104.1% | -128.5% | -83.0% | 358.3% | 9.8% | -3.6% | 20.370 | 071070 |
| Rec. EBITDA/Revenues | 55.6% | -20.3% 51.0% | -104.170 n.a. | -120.5% n.a. | -85.070 n.a. | 9.8% | 12.0% | -5.0% 14.5% | | |
| - | | | | | | 9.0% | - | - 14.5% | | |
| Restructuring Expense & Other non-rec. | (0.5) | (0.7) | 0.2 | 0.0 | (0.4) | | | | 22.24 | EE 00/ |
| EBITDA | 4.6 | 3.3 | (0.0) | (0.4) | (1.1) | 1.8 | 2.0 | 1.9 | -22.2% | 55.9% |
| Depreciation & Provisions | 2.5 | 0.5 | (0.0) | 0.1 | (0.0) | (0.0) | (0.0) | (0.0) | | |
| Capitalized Expense | - | - | - | - | - | - | - | - | | |
| Rentals (IFRS 16 impact) | - | - | - | (0.2) | (0.2) | (0.2) | (0.2) | (0.2) | | |
| EBIT | 7.1 | 3.8 | (0.0) | (0.5) | (1.3) | 1.6 | 1.8 | 1.7 | - 21.5% | 49.5% |
| EBIT growth | n.a. | -46.3% | -100.4% | n.a. | -163.9% | 226.1% | 11.0% | -4.0% | | |
| EBIT/Revenues | 77.2% | 47.7% | n.a. | n.a. | n.a. | 8.7% | 10.8% | 12.9% | | |
| Impact of Goodwill & Others | - | - | 3.3 | 2.5 | (0.1) | - | - | - | | |
| Net Financial Result | (2.1) | (0.7) | (0.6) | (0.6) | (0.9) | (0.7) | (0.6) | (0.7) | | |
| Income by the Equity Method | (0.7) | (1.6) | (1.7) | 0.1 | (1.7) | 0.1 | 0.1 | 0.1 | | |
| Ordinary Profit | 4.3 | 1.5 | 1.0 | 1.5 | (3.9) | 1.0 | 1.2 | 1.1 | - 30. 6% | 31.7% |
| Ordinary Profit Growth | 142.7% | -65.8% | -31.3% | 48.7% | -360.3% | 125.6% | 20.9% | -9.0% | -30.070 | 31.770 |
| Extraordinary Results | - | -05.870 | -51.570 | - | -300.370 | | - 20.970 | | | |
| | | | | | | 1.9 | | - | 20 69/ | 24 70/ |
| Profit Before Tax | 4.3 | 1.5 | 1.0 | 1.5 | (3.9) | 2.9 | 1.2 | 1.1 | -30.6% | 31.7% |
| Tax Expense | (3.3) | (1.0) | (0.9) | (0.4) | 0.3 | (0.6) | (0.2) | (0.2) | | |
| Effective Tax Rate | 78.3% | 65.7% | 86.2% | 28.8% | n.a. | 20.0% | 20.0% | 20.0% | | |
| Minority Interests | - | - | - | - | - | - | - | - | | |
| Discontinued Activities | - | - | - | - | - | - | - | - | | |
| Net Profit | 0.9 | 0.5 | 0.1 | 1.1 | (3.6) | 2.3 | 1.0 | 0.9 | - 55.9% | 30.9% |
| Net Profit growth | -20.7% | -46.0% | -72.5% | 669.2% | -440.8% | 163.3% | -58.0% | -9.0% | | |
| Ordinary Net Profit | 3.3 | 1.5 | 0.6 | 1.1 | (3.5) | 0.8 | 1.0 | 0.9 | -32.2% | 31.0% |
| Ordinary Net Profit growth | 292.5% | -54.2% | -61.3% | 79.4% | -431.8% | 122.7% | 20.9% | -9.0% | | |
| | | | | | | | | | | |
| | | | | | | | | | CA | GR |
| Cash Flow (EUR Mn) | 2016 | 2017 | 2018 | 2019 | 2020 | 2021e | 2022e | 2023e | 16-20 | 20-23e |
| Recurrent EBITDA | | | | | | 1.8 | 2.0 | 1.9 | - 20.9% | 67.9% |
| Rentals (IFRS 16 impact) | | | | | | (0.2) | (0.2) | (0.2) | | |
| Working Capital Increase | | | | | | 3.8 | (0.6) | (5.0) | | |
| Recurrent Operating Cash Flow | | | | | | 5.5 | 1.2 | -3.3 | -27.0% | 10.6% |
| CAPEX | | | | | | (0.3) | (0.3) | (0.3) | | |
| Net Financial Result affecting the Cash Flow | | | | | | (0.3) | (0.5) | (0.3) | | |
| - | | | | | | . , | | • • | | |
| Tax Expense | | | | | | (0.6) | (0.2) | (0.2) | A7 50/ | C 401 |
| Recurrent Free Cash Flow | | | | | | 3.9 | (0.0) | (4.5) | -47.5% | 6.1% |
| Restructuring Expense & Other non-rec. | | | | | | - | - | - | | |
| - Acquisitions / + Divestures of assets | | | | | | - | - | - | | |
| Extraordinary Inc./Exp. Affecting Cash Flow | | | | | | - | - | - | | |
| Free Cash Flow | | | | | | 3.9 | (0.0) | (4.5) | -37.7% | -4.4% |
| Capital Increase | | | | | | - | - | - | | |
| Dividends | | | | | | - | - | - | | |
| Net Debt Variation | | | | | | (3.9) | 0.0 | 4.5 | | |
| Note 1: Financial projections include IFRS 16 adjustr | nents. FY 19 FF | BITDA is c. EUF | R 0.2Mn highei | due to IFRS 1 | L6. | | | | | |
| | | | | | | | | | | |

Note 1: Financial projections include IFRS 16 adjustments. FY 19 EBITDA is c. EUR 0.2Mn higher due to IFRS 16.

The final two pages of this report contain very important legal information regarding its contents.



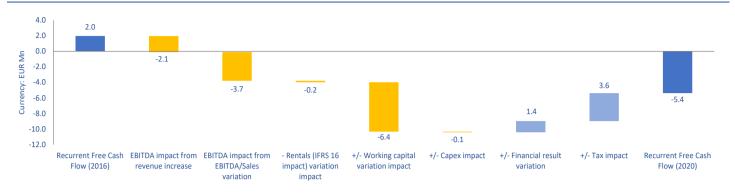
| | | | | | | | | СА | GR |
|---|------------|------------|------------|---------|---------------|---------|-----------|----------------|--------------|
| A) Cash Flow Analysis (EUR Mn) | 2017 | 2018 | 2019 | 2020 | 2021e | 2022e | 2023e | 17-20 | 20-23e |
| Recurrent EBITDA | 4.0 | (0.2) | (0.4) | (0.7) | 1.8 | 2.0 | 1.9 | - 29.5% | 67.9% |
| Recurrent EBITDA growth | -20.3% | -104.1% | -128.5% | -83.0% | 358.3% | 9.8% | -3.6% | | |
| Rec. EBITDA/Revenues | 51.0% | n.a. | n.a. | n.a. | 9.8% | 12.0% | 14.5% | | |
| - Rentals (IFRS 16 impact) | - | - | (0.2) | (0.2) | (0.2) | (0.2) | (0.2) | | |
| +/- Working Capital increase | (1.4) | (0.7) | 0.5 | (3.7) | 3.8 | (0.6) | (5.0) | | |
| = Recurrent Operating Cash Flow | 2.6 | (0.9) | (0.1) | (4.6) | 5.5 | 1.2 | (3.3) | -55.6% | 10.6% |
| Rec. Operating Cash Flow growth | -66.0% | -134.6% | 88.5% | n.a. | 218.1% | -78.6% | -382.0% | | |
| Rec. Operating Cash Flow / Sales | 33.0% | n.a. | n.a. | n.a. | 29.7% | 7.1% | n.a. | | |
| - CAPEX | (0.2) | (0.2) | (0.1) | (0.3) | (0.3) | (0.3) | (0.3) | | |
| Net Financial Result affecting Cash Flow | (0.7) | (0.7) | (0.7) | (0.7) | (0.7) | (0.6) | (0.7) | | |
| - Taxes | (1.0) | (0.9) | (0.4) | 0.3 | (0.6) | (0.2) | (0.2) | | 6.494 |
| = Recurrent Free Cash Flow | 0.8 | (2.7) | (1.3) | (5.4) | 3.9 | (0.0) | (4.5) | n.a. | 6.1% |
| Rec. Free Cash Flow growth | -61.6% | -452.6% | 52.5% | -324.7% | 173.0% | -101.2% | n.a. | | |
| Rec. Free Cash Flow / Revenues | 9.6% | n.a. | n.a. | n.a. | 21.4% | n.a. | n.a. - | | |
| - Restructuring expenses & others | 0.7 | (0.2) | (0.0) | 0.4 | - | | | | |
| - Acquisitions / + Divestments | - | 3.5 - | 3.6 | 1.1 | - | - | - | | |
| +/- Extraordinary Inc./Exp. affecting Cash Flow | | | | | 2.0 | | - | 67.0% | A A0/ |
| = Free Cash Flow Free Cash Flow growth | 1.5 | 0.6 | 2.3 | (3.9) | 3.9 | (0.0) | (4.5) | - 67.0% | -4.4% |
| Free Cush Flow growth | -39.9% | -57.9% | 279.0% | -267.0% | 200.3% | -101.2% | n.a. | | |
| Recurrent Free Cash Flow - Yield (s/Mkt Cap) | 1.5% | n.a. | n.a. | n.a. | 7.9% | n.a. | n.a. | | |
| Free Cash Flow Yield (s/Mkt Cap) | 3.0% | 1.3% | 4.7% | n.a. | 7.9% | n.a. | n.a. | | |
| | 5.670 | 1.370 | 1.770 | ma. | 7.570 | n.a. | | | |
| B) Analytical Review of Annual Recurrent Free Cash | | | | | | | | | |
| Flow Performance (Eur Mn) | 2017 | 2018 | 2019 | 2020 | 2021 e | 2022e | 2023e | | |
| Recurrent FCF(FY - 1) | 2.0 | 0.8 | (2.7) | (1.3) | (5.4) | 3.9 | (0.0) | | |
| EBITDA impact from revenue increase | (0.7) | (1.5) | (0.0) | 0.1 | (2.6) | (0.2) | (0.4) | | |
| EBITDA impact from EBITDA/Sales variation | (0.4) | (2.7) | (0.2) | (0.4) | 5.1 | 0.4 | 0.3 | | |
| = Recurrent EBITDA variation | (1.0) | (4.2) | (0.2) | (0.3) | 2.5 | 0.2 | (0.1) | | |
| Rentals (IFRS 16 impact) variation impact | - | - | (0.2) | - | - | - | - | | |
| +/- Working capital variation impact | (4.1) | 0.7 | 1.2 | (4.2) | 7.6 | (4.5) | (4.4) | | |
| = Recurrent Operating Cash Flow variation | (5.1) | (3.5) | 0.8 | (4.5) | 10.1 | (4.3) | (4.5) | | |
| +/- CAPEX impact | 0.0 | (0.0) | 0.2 | (0.3) | 0.1 | (0.1) | 0.1 | | |
| +/- Financial result variation | 1.4 | 0.0 | (0.0) | (0.0) | 0.0 | 0.0 | (0.0) | | |
| +/- Tax impact | 2.4 | 0.1 | 0.4 | 0.7 | (0.8) | 0.3 | 0.0 | | |
| = Recurrent Free Cash Flow variation | (1.2) | (3.4) | 1.4 | (4.1) | 9.3 | (4.0) | (4.4) | | |
| | | (| 6 - A | | | | | | |
| Recurrent Free Cash Flow | 0.8 | (2.7) | (1.3) | (5.4) | 3.9 | (0.0) | (4.5) | | |
| | | | | | | | | СА | GR |
| C) "FCF to the Firm" (pre debt service) (EUR Mn) | 2017 | 2018 | 2019 | 2020 | 2021 e | 2022e | 2023e | 17-20 | 20-23e |
| EBIT | 3.8 | (0.0) | (0.5) | (1.3) | 1.6 | 1.8 | 1.7 | -32.7% | 49.5% |
| * Theoretical Tax rate | 30.0% | 0.0% | 0.0% | 0.0% | 20.0% | 20.0% | 20.0% | | |
| = Taxes (pre- Net Financial Result) | (1.1) | - | - | - | (0.3) | (0.4) | (0.3) | | |
| | | | (a) | | | | | | |
| Recurrent EBITDA | 4.0 | (0.2) | (0.4) | (0.7) | 1.8 | 2.0 | 1.9 | -29.5% | 67.9% |
| - Rentals (IFRS 16 impact) | - | - | (0.2) | (0.2) | (0.2) | (0.2) | (0.2) | | |
| +/- Working Capital increase | (1.4) | (0.7) | 0.5 | (3.7) | 3.8 | (0.6) | (5.0) | | |
| = Recurrent Operating Cash Flow | 2.6 | (0.9) | (0.1) | (4.6) | 5.5 | 1.2 | (3.3) | -55.6% | 10.6% |
| - CAPEX | (0.2) | (0.2) | (0.1) | (0.3) | (0.3) | (0.3) | (0.3) | | |
| - Taxes (pre- Financial Result) | (1.1) | - | (0.2) | | (0.3) | (0.4) | (0.3) | 04 404 | 7 70/ |
| = Recurrent Free Cash Flow (To the Firm) | 1.3 | (1.1) | (0.2) | (5.0) | 4.9 | 0.5 | (3.9) | -81.1% | 7.7% |
| Rec. Free Cash Flow (To the Firm) growth | -76.3% | -191.0% | 84.8% | n.a. | 198.0% | -90.0% | -902.5% | | |
| Rec. Free Cash Flow (To the Firm) / Revenues | 15.9% | n.a. | n.a. | n.a. | 26.4% | 3.0% | n.a. | | |
| - Acquisitions / + Divestments | - | 3.5 | 3.6 | 1.1 | - | - | - | | |
| +/- Extraordinary Inc./Exp. affecting Cash Flow | - | - | - | (2.0) | - | - | (2.0) | 71 00/ | 0.20/ |
| = Free Cash Flow "To the Firm" | 1.3 | 2.3 | 3.4 | (3.9) | 4.9 | 0.5 | (3.9) | -71.8% | -0.3% |
| Free Cash Flow (To the Firm) growth | -76.3% | 83.0% | 49.5% | -212.3% | 225.7% | -90.0% | -902.5% | | |
| Rec. Free Cash Flow To the Firm Yield (o/EV) | 3.1% | n.a. | n.a. | n.a. | 11.9% | 1.2% | n.a. | | |
| Free Cash Flow "To the Firm" - Yield (o/EV) | 3.1% | 5.7% | 8.4% | n.a. | 11.9% | 1.2% | n.a. | | |
| | | | | | | | | | |

Note 1: Financial projections include IFRS 16 adjustments. FY 19 EBITDA is c. EUR 0.2Mn higher due to IFRS 16.

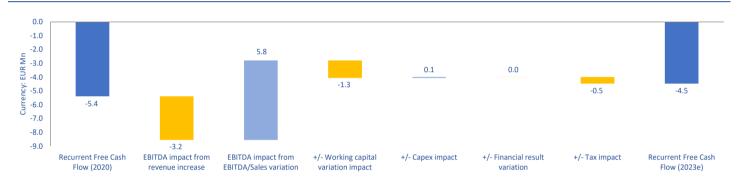
The final two pages of this report contain very important legal information regarding its contents.

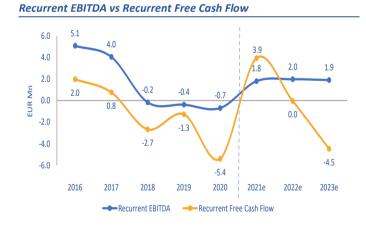


Recurrent Free Cash Flow accumulated variation analysis (2016 - 2020)



Recurrent Free Cash Flow accumulated variation analysis (2020 - 2023e)









Appendix 3. EV breakdown at the date of this report

| | EUR Mn | Source |
|--------------------------------------|--------|-----------------|
| Market Cap | 49.5 | |
| + Minority Interests | - | 6m Results 2021 |
| + Provisions & Other L/T Liabilities | - | 6m Results 2021 |
| + Net financial debt | 25.0 | 6m Results 2021 |
| - Financial Investments | 4.5 | 6m Results 2021 |
| +/- Others ⁽¹⁾ | (29.2) | 6m Results 2021 |
| Enterprise Value (EV) | 40.8 | |

(1) Related to: (i) deferred tax assets and liabilities amounting to EUR 36.4Mn and EUR 13.3Mn, respectively (the net amounts to EUR 23.1Mn) and (ii) the market value of treasury stock (EUR 2,2Mn)



Appendix 4. Historical performance (1)(2)

| Historical performance | | | | | | | | | | | | | | | CA | GR |
|---------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|---------|--------|---------|--------|--------|--------|--------|--------------|
| (EUR Mn) | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021e | 2022e | 2023e | 10-20 | 20-236 |
| Total Revenues | 20.8 | 16.2 | 48.5 | 12.5 | 17.0 | 8.2 | 9.1 | 7.9 | 5.0 | 5.6 | 3.9 | 18.4 | 16.5 | 13.1 | -15.3% | 49.7% |
| Total Revenues growth | 36.8% | -21.8% | 199.1% | -74.2% | 36.3% | -51.9% | 11.2% | -13.1% | -37.1% | 11.4% | -29.4% | 369.9% | -10.6% | -20.2% | | |
| EBITDA | 2.4 | 0.8 | (31.6) | (5.7) | 9.6 | 3.4 | 4.6 | 3.3 | (0.0) | (0.4) | (1.1) | 1.8 | 2.0 | 1.9 | -9.3% | 55.9% |
| EBITDA growth | 779.9% | -68.0% | n.a. | 82.1% | 268.9% | -64.2% | 34.2% | -27.6% | -100.2% | n.a. | -182.9% | 268.7% | 9.8% | -3.6% | | |
| EBITDA/Sales | 11.8% | 4.8% | n.a. | n.a. | 56.1% | 41.8% | 50.4% | 42.0% | n.a. | n.a. | n.a. | 9.8% | 12.0% | 14.5% | | |
| Net Profit | 0.2 | (77.8) | (29.5) | (48.5) | 0.7 | 1.2 | 0.9 | 0.5 | 0.1 | 1.1 | (3.6) | 2.3 | 1.0 | 0.9 | -35.3% | 30.9% |
| Net Profit growth | -97.4% | n.a. | 62.1% | -64.1% | 101.4% | 68.2% | -20.7% | -46.0% | -72.5% | 669.2% | -440.8% | 163.3% | -58.0% | -9.0% | | |
| Adjusted number shares (Mn) | 20.9 | 20.9 | 20.9 | 20.9 | 21.1 | 21.1 | 21.1 | 21.1 | 21.1 | 21.1 | 21.1 | 21.9 | 21.9 | 21.9 | | |
| EPS (EUR) | 0.01 | -3.73 | -1.41 | -2.32 | 0.03 | 0.06 | 0.04 | 0.02 | 0.01 | 0.05 | -0.17 | 0.10 | 0.04 | 0.04 | -35.1% | 30.7% |
| EPS growth | -97.4% | n.a. | 62.0% | -64.2% | n.a. | 68.3% | -20.7% | -46.0% | -72.5% | n.a. | n.a. | n.a. | -58.0% | -9.0% | | |
| Ord. EPS (EUR) | 0.01 | -3.73 | -1.41 | -2.33 | 0.03 | 0.04 | 0.16 | 0.07 | 0.03 | 0.05 | -0.17 | 0.04 | 0.04 | 0.04 | -34.8% | 30.8% |
| Ord. EPS growth | -97.4% | n.a. | 62.0% | -64.7% | n.a. | 19.0% | n.a. | -54.2% | -61.4% | 79.3% | n.a. | n.a. | 20.9% | -9.0% | | |
| CAPEX | 0.0 | 0.0 | 0.1 | 0.0 | 0.0 | (0.1) | (0.3) | (0.2) | (0.2) | (0.1) | (0.3) | (0.3) | (0.3) | (0.3) | | |
| CAPEX/Sales %) | n.a. | n.a. | n.a. | n.a. | n.a. | 1.8% | 2.9% | 2.8% | 4.8% | 1.3% | 8.7% | 1.5% | 2.0% | 2.0% | | |
| Free Cash Flow | (5.3) | (11.4) | 47.0 | 10.3 | 17.8 | 3.9 | 2.5 | 1.5 | 0.6 | 2.3 | (3.9) | 3.9 | (0.0) | (4.5) | 2.9% | -4.4% |
| ND/EBITDA (x) (3) | n.a. | n.a. | n.a. | n.a. | 4.8x | 11.9x | 8.2x | 10.5x | n.a. | n.a. | n.a. | 16.8x | 15.3x | 18.2x | | |
| P/E (x) | n.a. | n.a. | n.a. | n.a. | 70.3x | 39.1x | 49.3x | 90.9x | n.a. | 31.6x | n.a. | 21.7x | 51.7x | 56.8x | | |
| EV/Sales (x) | 18.39x | 13.71x | 1.83x | 1.79x | 2.78x | 7.87x | 6.63x | 7.53x | 8.86x | 8.02x | 10.56x | 2.21x | 2.48x | 3.10x | | |
| EV/EBITDA (x) (3) | n.a. | n.a. | n.a. | n.a. | 5.0x | 18.9x | 13.2x | 17.9x | n.a. | n.a. | n.a. | 22.7x | 20.7x | 21.4x | | |
| Absolute performance | -10.2% | -60.0% | -46.3% | -64.9% | 135.0% | -6.4% | 0.0% | -0.5% | -30.0% | 5.3% | -12.5% | 62.9% | | | | |
| Relative performance vs Ibex 35 | 8.8% | -54.0% | -43.7% | -71.1% | 126.7% | 0.8% | 2.1% | -7.3% | -17.7% | -5.9% | 3.5% | 51.6% | | | | |

Note 1: The multiples are historical, calculated based on the price and EV at the end of each year, except (if applicable) in the current year, when multiples would be given at current prices. The absolute and relative behavior corresponds to each exercise (1/1 to 31/12). The source, both historical multiples and the evolution of the price, is Factset.

Note 2: Financial projections include IFRS 16 adjustments. FY 19 EBITDA is c. EUR 0.2Mn higher due to IFRS 16.

Note 3: All ratios and multiples on EBITDA refer to total EBITDA (not to recurrent EBITDA).

Appendix 5. Main peers 2021e

| | | | Real | estate | | _ | | Tourism | | _ | |
|-----------------------------|-------------------------|-------------|-------------|--------------|---------|---------|---------------------------|---------------------|-----------------------|---------|--------|
| | EUR Mn | Metrovacesa | Aedas Homes | Neinor Homes | Insur | Average | Playa Hotels & Resorts | PPHE Hotel Group | Pierre et Vacances | Average | LIB |
| Market data | Ticker (Factset) | MVC-ES | AEDAS-ES | HOME-ES | ISUR-ES | | PLYA-US | PPH-GB | VAC-FR | | LIB-ES |
| | Country | Spain | Spain | Spain | Spain | | Netherlands | Netherlands | France | | Spain |
| Marke data | Market cap | 1,060.1 | 1,133.6 | 923.7 | 134.2 | | 950.4 | 773.1 | 97.3 | | 49.5 |
| - | Enterprise value (EV) | 1,158.5 | 1,460.5 | 1,011.7 | 344.2 | | 1,745.9 | 1,931.3 | 3,603.5 | | 40.8 |
| | Total Revenues | 440.2 | 955.2 | 803.8 | 122.0 | | 342.7 | 230.5 | 1,054.3 | | 18.4 |
| | Total Revenues growth | 197.7% | 25.0% | 40.1% | 37.4% | 75.1% | 48.7% | 93.1% | -10.0% | 44.0% | 369.9% |
| | 2y CAGR (2021e - 2023e) | 19.8% | -0.3% | -0.7% | -2.9% | 4.0% | 31.0% | 37.2% | 24.0% | 30.7% | -15.5% |
| | EBITDA | 40.9 | 187.0 | 141.5 | 24.0 | | 29.2 | 34.0 | (207.7) | | 1.8 |
| | EBITDA growth | 131.2% | 27.4% | 38.9% | 292.5% | 122.5% | 180.5% | 184.8% | -211.9% | 51.1% | 268.7% |
| E | 2y CAGR (2021e - 2023e) | 35.3% | -3.7% | 1.3% | 6.1% | 9.7% | n.a. | n.a. | 67.0% | 67.0% | 2.9% |
| atic | EBITDA/Revenues | 9.3% | 19.6% | 17.6% | 19.7% | 16.5% | 8.5% | 14.7% | n.a. | 11.6% | 9.8% |
| Ë | EBIT | 35.3 | 185.1 | 136.3 | 21.0 | | (65.5) | (19.6) | (264.9) | | 1.6 |
| Basic financial information | EBIT growth | 126.8% | 27.5% | 39.3% | 684.2% | 219.4% | 42.7% | 77. <i>9</i> % | -132.4% | -3.9% | 226.1% |
| | 2y CAGR (2021e - 2023e) | 39.0% | -3.6% | 5.0% | 6.9% | 11.8% | 84.2% | n.a. | 54.8% | 69.5% | 3.2% |
| | EBIT/Revenues | 8.0% | 19.4% | 17.0% | 17.2% | 15.4% | n.a. | n.a. | n.a. | n.a. | 8.7% |
| | Net Profit | 18.5 | 126.1 | 97.9 | 10.0 | | (129.5) | (57.8) | (329.3) | | 2.3 |
| | Net Profit growth | 111.3% | 28.4% | 39.6% | -52.6% | 31.7% | 41.5% | 39.7% | 22.6% | 34.6% | 163.3% |
| Ba | 2y CAGR (2021e - 2023e) | 55.5% | 0.0% | 5.5% | 14.0% | 18.7% | 48.0% | 57.0% | 43.9% | 49.6% | -38.2% |
| | CAPEX/Sales % | 16.7% | 0.2% | 8.2% | 17.2% | 10.6% | 3.8% | 39.2% | 7.0% | 16.7% | 1.5% |
| | Free Cash Flow | 59.7 | 84.5 | (58.4) | 7.0 | | 5.1 | (76.9) | (387.6) | | 3.9 |
| | Net financial debt | 208.0 | 337.7 | 330.1 | 198.0 | | 827.2 | 821.0 | 1,364.3 | | 30.2 |
| | ND/EBITDA (x) | 5.1 | 1.8 | 2.3 | 8.3 | 4.4 | 28.3 | 24.2 | n.a. | 26.2 | 16.8 |
| | Pay-out | 470.4% | 64.2% | 49.3% | n.a. | 194.6% | 0.0% | 0.0% | -0.1% | 0.0% | 0.0% |
| | P/E (x) | 58.8 | 9.1 | 9.7 | 13.6 | 22.8 | n.a. | n.a. | n.a. | n.a. | 21.7 |
| S | P/BV (x) | 0.5 | 1.0 | 1.0 | 1.0 | 0.9 | 2.3 | 2.4 | n.a. | 2.3 | 0.5 |
| Multiples and Ratios | EV/Revenues (x) | 2.6 | 1.5 | 1.3 | 2.8 | 2.1 | 5.1 | 8.4 | 3.4 | 5.6 | 2.2 |
| | EV/EBITDA (x) | 28.3 | 7.8 | 7.1 | 14.3 | 14.4 | n.a. | n.a. | n.a. | n.a. | 22.7 |
| s ar | EV/EBIT (x) | 32.9 | 7.9 | 7.4 | 16.4 | 16.1 | n.a. | n.a. | n.a. | n.a. | 25.6 |
| ple | ROE | 0.9 | 11.2 | 10.4 | 7.6 | 7.5 | n.a. | n.a. | n.a. | n.a. | 2.6 |
| ulti | FCF Yield (%) | 5.6 | 7.5 | n.a. | 5.2 | 6.1 | 0.5 | n.a. | n.a. | 0.5 | 7.9 |
| Σ | DPS | 0.57 | 1.81 | 0.65 | 0.30 | 0.84 | 0.00 | 0.00 | 0.04 | 0.01 | 0.00 |
| | Dvd Yield | 8.2% | 7.1% | 5.3% | 4.2% | 6.2% | 0.0% | 0.0% | 0.4% | 0.1% | 0.0% |

Note 1: Financial data, multiples and ratios based on market consensus (Factset). In the case of the company analyzed, own estimates (Lighthouse). Note 2: All ratios and multiples on EBITDA refer to total EBITDA (not to recurrent EBITDA).



IMPORTANT LEGAL INFORMATION REGARDING THIS REPORT

LIGHTHOUSE

Lighthouse is a project of IEAF Servicios de Análisis S.L.U. Lighthouse is a research project funded by Bolsas y Mercados Españoles S.A. Lighthouse aims to improve the research coverage of the "orphan stocks" of the Spanish market: those which lack real and continuous research coverage. Lighthouse reports will not include valuation and target price. Lighthouse does not seek to provide investment advice to any natural or legal person. For this reason, Lighthouse will not provide a valuation, target price or investment recommendation for any of the securities analysed.

IEAF Servicios de Análisis S.L.U. is a Spanish company whose corporate purpose is:

1°) To provide information and financial analysis regarding securities issued by any class of legal person traded on official secondary markets, and specifically those securities which are not the object of the recurrent provision of information and analysis by financial analysts who participate in the markets.

2°) To publicise and update the aforementioned financial reports and analysis, in addition to the monitoring and following of the securities on which the information and analysis is provided.

3°) To prepare studies and projects aimed at proposing and implementing measures to improve the information and financial analysis of securities traded on official secondary markets.

IEAF Servicios de Análisis S.L.U. is a company whose sole shareholder is the Instituto Español de Analistas Financieros (IEAF), a professional, not for profit association.

DISCLAIMER

The Instituto Español de Analistas Financieros (IEAF) hereby certifies that the analyst of IEAF Servicios de Análisis S.L.U. whose name figures as the author of this report, expresses views that reflect their personal and independent opinion of the company analysed without these implying, either directly or indirectly, a personalised recommendation of the company analysed for purposes of providing investment advice. This report is based on the preparation of detailed financial projections from information available to the public and following traditional fundamental research methodology (i.e. it is not a technical or quantitative analysis report). For the analysis methodology used in the preparation of this report, please contact the analyst directly; contact details are included on the front page of this report.

The report includes basic information regarding the main parameters to be used by an investor when making their own valuation (whether by discounted cash flows or multiples). These parameters are the personal opinion or estimate of the analyst. The person receiving this report should use their own judgement when using these parameters and should consider them as another element in their decision-making process in respect of investment. These parameters do not represent a personalised investment recommendation.

Rules governing confidentiality and conflicts of interest

None of the following rules governing confidentiality and conflicts of interest (12) is applicable to this report:

1. This report is non-independent research as it has been commissioned by the company analysed (issuer).

2. In the last 12 months, the Instituto Español de Analistas Financieros or its subsidiary, IEAF Servicios de Análisis S.L.U., has had Investment Banking mandates or has managed or comanaged a public offering of the securities of the issuer, or has received compensation from said issuer for Investment Banking services, that exclude brokerage services for prepaid fees.

3. In the next 6 months, the Instituto Español de Analistas Financieros or its subsidiary, IEAF Servicios de Análisis S.L.U., expects to receive or intends to obtain compensation for Investment Banking services provided to this company that exclude brokerage services for prepaid fees.

4. The Investment Analyst or a member of the Research Department or a member of their household has a long position in the shares or derivatives of the corresponding issuer.

5. The Investment Analyst or a member of the Research Department or a member of their household has a short position in the shares or derivatives of the corresponding issuer.

6. At the date of publication, the Instituto Español de Analistas Financieros or its subsidiary, IEAF Servicios de Análisis S.L.U. held a long position of over 0.5% of the issuer's capital.

7. At the date of publication, the Instituto Español de Analistas Financieros or its subsidiary, IEAF Servicios de Análisis S.L.U. held a short position of over 0.5% of the issuer's capital.

8. At the end of the month immediately prior to the publication of this report, or of the previous month if the report is published in the ten days following the end of the month, the company analysed (the issuer) or any of its subsidiaries held 5% or more of any class of equity security of the Instituto Español de Analistas Financieros or its subsidiary, IEAF Servicios de Análisis S.L.U.

9. A senior director or officer of the Instituto Español de Analistas Financieros or its subsidiary, IEAF Servicios de Análisis S.L.U., or a member of their department is a director, officer, advisor or member of the Board of Directors of the issuer and/or one of its subsidiaries.

10. The Instituto Español de Analistas Financieros or its subsidiary, IEAF Servicios de Análisis S.L.U., acts as broker for the Issuer for the corresponding prepaid fees.

11. The contents of this report related to the financial analysis, financial projections, valuation, investment summary and opinion of the analyst have been reviewed by the issuer prior to its publication.

12. The issuer has made changes to the contents of this report prior to its distribution.

The Investment Analysts who have prepared this Investment Analysis are employees of IEAF Servicios de Análisis S.L.U. These analysts have received (or will receive) compensation according to the general earnings of IEAF Servicios de Análisis S.L.U. To obtain a copy of the Code of Conduct of IEAF Servicios de Análisis S.L.U. (in respect of the Management of Conflicts of Interest in the research department), please use the e-mail address secretaria@ieaf.es or consult the contents of this Code at www.ieaf.es.

IEAF Servicios de Análisis S.L.U. is compensated by Bolsas y Mercados Españoles, S.A. for the preparation of this report. This report should be considered as just another element in the taking of investment decisions.

A report issued by IEAF servicios de análisis S.L.U.

All rights reserved. The unauthorised use or distribution of this report is prohibited. This document has been prepared and distributed, according to the provisions of the MiFID II by IEAF Servicios de Análisis S.L.U. Its corporate activity is regulated by the CNMV (the Spanish Securities Exchange Commission). The information and opinions expressed in this document do not represent nor are they intended to represent an offer or a solicitation to buy or sell the securities (in other words, the securities mentioned in this report and related warrants, options, rights or interests). The information and opinions contained in this document are based upon information available to the public and have been obtained from sources believed to be reliable by IEAF Servicios de Análisis S.L.U.., but no guarantee is given regarding their accuracy or completeness. All comments and estimates reflect solely the opinion of IEAF Servicios de Análisis S.L.U. and do not offer any implicit or explicit guarantee. All the opinions expressed are subject to change without prior warning. This document does not take into account the specific investment objectives, financial position, risk profile or other specific aspects of the person who receives this document, and accordingly they should exercise their own judgement in this respect. Neither the Instituto Español de Analistas Financieros nor its subsidiary, IEAF Servicios de Análisis S.L.U. The information contained in this report is approved for distribution to professional clients, eligible counterparties and professional advisers, but not for distribution to private individuals or retail clients. Its reporduction, distribution or



publication for any purpose without the written authorisation of IEAF Servicios de Análisis S.L.U. is prohibited. The Instituto Español de Analistas Financieros (IEAF) and/or its subsidiary IEAF Servicios de Análisis S.L.U., their employees and directors, may hold a position (long or short) in an investment knowing that this issuer will be the object of analysis and that this analysis will be distributed to institutional investors. Any further information regarding the contents of this report will be provided upon request. IEAF Servicios de Análisis S.L.U. intends to publish (at least) one quarterly report or note updating the information on the company analysed.

United States. IEAF Servicios de Análisis S.L.U. is not registered in the United States and, consequently, is not subject to the regulations of that country governing the preparation of research and the independence of analysts. This report is distributed solely to major US institutional investors, in reliance on the exemption from registration provided by Rule 15a-6 of the US Securities Exchange Act of 1934, as amended (the "Exchange Act"), and interpretations of this made by the US Securities Exchange Commission.

Major US Institutional Investors. This report will be distributed to "major US institutional investors", as defined by Rule 15a-6 of the US Securities Exchange Commission and of the US Securities Exchange Act of 1934.

Notes and Reports History

| | | Price | Target price | Period of | | |
|----------------|----------------|-------|--------------|-----------|------------------------|---------------------|
| Date of report | Recommendation | (EUR) | (EUR) | validity | Reason for report | Analyst |
| 02-Aug-2021 | n.a. | 2.26 | n.a. | n.a. | 6m Results 2021 | David López Sánchez |
| 07-Jul-2021 | n.a. | 2.60 | n.a. | n.a. | Initiation of Coverage | David López Sánchez |

